

PROJECT CARGO

News

PCN's Bi-Monthly Newsletter

Issue 53 November 2020

New Members This Issue

Danir 19: Kazakhstan, Kyrgyzstan,
Russia, Tajikistan & Uzbekistan

Logistics Terminals

Freight Services:
Jordan & Iraq

Ark Global:
Saudi Arabia

Transport Logistica:
Austria

Lasarte Maroc:
Morocco

NATCO:
Saudi Arabia

Central
Oceans
complete
loading
of Ferry

See Page 15 For Details



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From The President/C.E.O.

We think it's fair to say that most of us are, to a degree, attached to our mobile devices and add to this the fact that 2020 has seen new ways of working emerge, and you'll see why we provide a Smartphone Service, where you can quickly find the contact details of your partners. You can also instantly contact each other via the skype, telephone and email live links. To access the service, see the Membership Tools page in our Members Area.

Thank you to everyone who joined us for our exclusive webinar with Susan Oatway, Senior Analyst at Drewry. The webinar covered the latest trends and outlook for the multipurpose shipping market, covering both breakbulk and project cargo sectors and ended with a Q&A session. Huge thanks to Susan for her time and expertise! As promised, we recorded the session for those who were unable to participate due to varying time zones. Please see our Head Office Notices page to access the video. We have another exclusive webinar coming up – full details will be issued via our Mailing List – so watch this space!

2020 was the year to commemorate our 10 year anniversary! The lockdown has prevented us from celebrating in Croatia, but we will be expecting our next meeting to be the largest in our history. It will be amazing to be in the same room again, but only once it is 100% safe to do so. I know that families and economies are still suffering but we are confident in the V-shaped recovery that many business leaders are talking about. Companies are gradually moving their focus from protecting their business to recovery and we have learnt much during the crisis which is enabling us to remodel, so we can emerge in a strong position.

Many of us are now enjoying the flexibility of working from home and the "new normal". For many this is feeling smarter than the way we worked before. We also appreciate more than ever, the importance of being connected across the world to trusted and reliable partners. PCN has seen fantastic growth. Did you know our membership is currently the largest it has been?

We will continue to work hard in our aim to provide you with excellent heavy lift and project cargo specialists in every corner of the world and will be scheduling a new Virtual Meeting Week in early 2021 so that you get the chance to 'meet' our new Members.

For now, please stay safe and enjoy this issue...

Rachel Crawford FCILT
President/C.E.O.

Project Cargo Network

PROJECT CARGO NETWORK is an ISO 9001 (Quality Management) and ISO 14001 (Environmental Management) certified organisation established in August 2010 to provide heavy lift and project cargo specialists access to a trusted, worldwide network of agents who could handle their specialist shipments, whilst working professionally and safely under a strict Code of Conduct.

Publisher: Project Cargo Network
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Cover: Central Oceans complete loading of Ferry.
See p15 for details.
Photograph supplied by Central Oceans.

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www.projectcargonetwork.com



Anker deliver two natural gas compressor units



www.ankerlogistica.com

Members in Colombia, Anker Logística y Carga recently handled a project of two natural gas compressor units moved by land from Canada to Houston then by ocean from Houston to Tolú and onwards by land to the final destination. The whole shipment comprised of 8 big and heavy pieces of cargo (2 compressor main structures, 2 cooler units and 4 containers with disassembled parts and accessories).

Andrea Manrique of Anker Logística y Carga explains: "The challenge for this project was the coordination of the entire process including enlistment, preparation of all documentation, preparation of the whole shipment for transport, movement of the cargo, customs processes and final delivery in Colombia. The cargo included single pieces with weights of 65tn each which is a rare heavy shipment for the unloading port of Tolú.

For the transport of the 65tn pieces, which were over 12m in length, we had to obtain special permissions in three Colombian states to make the journey on the highways. The whole Anker team

were involved in the preparation and execution of transporting the cargo from the port to final destination. On arrival, our client also had to remove the front door to get the units inside for the unloading process.

All of these logistics processes were handled in the middle of the Covid-19 emergency and all our staff at the port, on route to the final destination and during the unloading process had regular testing as well as ensuring all security procedures were followed to make the operations possible. Our Quality & Security Department provided all requirements to guarantee the safety of all parties.

Our main ally for this project was the carrier, giving us complete support at origin to move the whole shipment from Canada to Houston and then to Tolú, Colombia. Anker was once again, the only project cargo agent to manage this kind of shipment in Tolú!"



Our exclusive Webinar with Susan Oatway of Drewry

Thank you to everyone who joined us for our exclusive webinar with Susan Oatway, Senior Analyst for Multipurpose and Breakbulk Shipping at Drewry, which took place on 13 October 2020.

As promised, we recorded the session for those who were unable to participate due to varying time zones. Please contact Rachel for access to the video.

The webinar covered the latest trends and outlook for the multipurpose shipping market, covering both breakbulk and project cargo sectors and ended with a Q&A session.

Susan is a highly experienced consultant, for more than 13 years she has been the principle author of Drewry's Multipurpose and Heavy Lift publications and is co-Editor of the Reefer Shipping report as well as Chairman of the Institute of Chartered Shipbrokers.

She is fully conversant with the all aspects of the multipurpose and dry bulk shipping market and has extensive project experience working for carriers & shipping lines, financial intermediaries and other key industry stakeholders. Her advisory expertise is considerable and includes market studies, valuations and strategic planning.

Huge thanks to Susan Oatway for her time and expertise!

If you have any questions for Susan, please email us and we will be happy to put you in touch.

KGE & Coordinadora with delivery of industrial equipment

In September, PCN partners, KGE Baltic and Coordinadora Internacional de Cargas joined forces to performed a CASA-1000 project involving the delivery of industrial equipment from Dilovasi Port in Turkey to Sangtuda, Tajikistan.

The transport consisted of 4 x platform trucks for metal construction pieces with dimensions of 121.3 x 330.0 x 310.0cm totalling 22tn per truck and 8 x tilt trailers also carrying metal construction pieces with a total weight of around 20tn per truck.

Arseniy Langfrid (Sales & Operations Manager at KGE Baltic) explains: "The shipment was handled with a multimodal solution. After the trucks were loaded in Turkey and the export customs clearance was completed, they heading to Baku Port in Azerbaijan and jumped on the RO-RO vessel to Kuryk Port in Kazakhstan. On arrival, the trucks started the direct transportation towards and through Uzbekistan and onto Tajikistan."

"Despite the continuous coronavirus situation and the effect on border crossings, the job was successfully completed with minimal issues and in the shortest possible time. Any issues that arose during transportation, were solved efficiently and intelligently to fully satisfy the customer's requirements."

The total transit time was around 20-25 days including all borders and ferries and the cargo arrived safe and sound in Sangtuda.

www.kge-logistics.com
www.coordinadoraetm.com



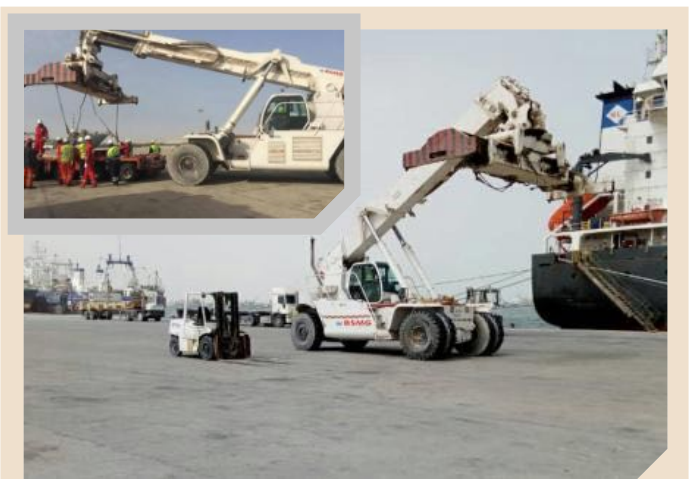


HMGS Chile develop new services for clean energies

HMGS Chile are delighted to report they have developed new services to give support to Clean Energies, especially to solar projects in the North of Chile, Argentina and Bolivia.

Please watch the short video (linked to the online story) produced by HMGS featuring logistics services for a solar project, entering via the Northern ports of Chile. The video explains what they can do and the support offered to their partners in the north of Chile.

www.hansameyer-cl.com, www.shipway.com.ar



BSMG with delivery of generators in Mauritania

Bentyga Shipping Mauritania Group (BSMG) completed the loading and delivery of two sets of generators, each with a weight of 90tn, plus 10 containers.

The cargo arrived at Port Nouadhibou in Mauritania and was delivered for SOMELEC. The operations ran quickly and smoothly with all the customs clearance procedures and delivery completed in the same day as the berthing of the vessel, MV. Hangin.

BSMG was congratulated by their client for their great service, quick operations and good communications.

"BSMG is considered a great logistics provider for projects in Mauritania due to our excellent equipment and experienced team."

www.bsmgroup.net

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Logos for PCN, UFO, CARGO, and Freightbook are shown at the bottom.

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Megalift handle 82tn Oil & Gas pressure vessel in Malaysia



Earlier this year, Megalift (members in Malaysia) transported an oversized oil and gas pressure vessel from the fabricator's yard in Kemaman in the state of Terengganu to Petronas's chemical plant in Gebeng in the state of Pahang, covering a distance of more than 70km.

- Cargo: Pressure Vessel
- Dimensions: 27.30 x 5.82 x 6.18m
- Weight: 82tn

Ms. Atikah at Megalift explains: "The road journey took two full days with another day to lift and position the cargo onto its foundation. Due to the height of the cargo, we had to take a detour instead of

a direct route to avoid overhead bridges. The trailer typically moved along narrow passageways, trugged through villages and small towns before cruising along the coastal road to arrive at the chemical plant.

The height also meant we needed to lift and push up many overhead cables – at least 100 of them along the route. This obviously caused a significant slowdown in travel speed as well as massive obstruction and road congestion. We wish to give big thanks to the traffic authority for coordinating and diverting road users to keep everything in order."

Whilst the cargo was being transported,

another team of Megalift's was stationed in Petronas's chemical plant to perform the ground preparation work including removal of fences and laying down of steel ramps and plates. On arrival, the 82tn pressure vessel was then lifted and placed onto its foundation using a 500tn crane – all handled by the expert Megalift heavy lifting team.

"We thank our client for the trust and confidence that we would always deliver the very best of our services."

An excellent project fully handled within three days by the knowledgeable and experienced team at Megalift!

www.megalift.com.my

KGE News...

KGE Baltic handle multimodal OOG delivery to Russia

The projects team at KGE Baltic was contracted to perform the multimodal delivery of heavy and OOG units for the industrial sector from Spain to Russia. The project involved special conditions which had to be carefully followed.

The dimensions of each unit were as follows:

- 12.80 x 2.53 x 2.60m / 46tn
- 4.10 x 4.10 x 0.65m / 25tn
- 5.50 x 3.90 x 1.90m / 30tn
- 13.60 x 2.50 x 3.10 / 20tn

Arseniy Langfrid (Sales & Operations Manager) explains: "It was vitally necessary to follow the customer's specific requirements and deliver the goods on a fixed date to the final customs bounded warehouse because of a block clearance of all 12 trucks at the same time. For the logistics planning and operations, it was a challenge but we managed to maintain the schedule and deliver all the cargo sound and safe on the exact delivery date."

"Firstly, our sub-contractors positioned special platforms at the shipper premises in Villabona before the successful loading, lashing and covering. They then headed to Bilbao Port and were offloaded onto roller trailers for shipping to the Port of Saint Petersburg. The next step was to organize DTHC and port handling at the



Bronka Terminal and arrange the transit customs documents for the onwards journey in Russia. During the inspection and loading onto the trailers, we re-applied a new shrinking plastic on the cargo to avoid any moisture getting inside.

After loading 11 trucks at the Bronka Terminal, our client asked us to urgently find an open semi-trailer that can load in Vilnius and delivery all the cargo together. This was not an easy task at 16:00 on a Friday, but we never say no! We managed to find a truck to load on the Monday morning and within 4 days delivered to customs where all the trucks met up and started the clearing operations.

During transportation, we also faced some delays because of queues at the borders but we still managed to successfully deliver on time in perfect condition. We organized and performed all the transportation with minimal expense to our client with negotiable and loyal terms."

www.kge-logistics.com



KGE smoothly deliver two Cabins

The KGE Baltic team recently successfully performed the delivery of 2 Weatherford cabins from Kazakhstan to Aberdeen in the UK. The dimensions of the units are as follows:

- Weatherford U391 MLG Cabin: 8500 x 2700 x 2730 / 16,000kg
- Weatherford U288 MLG Cabin: 7300 x 2700 x 2726 / 11,000kg

The transportation was handled with RU plated trailers from Kazakhstan to the Netherlands where the cargo was reloaded for the further journey by road and RO-RO to the final job site in Aberdeen, UK.

Sales & Operations Manager at KGE Baltic, Arseniy Langfrid concludes:

"There were no delays with a smooth transport and everything was concrete in respect of the customer requirements. The client was very happy with our services and I am sure they will use us again."

www.kge-logistics.com



Heavy Transport Online Training: 2 staff members for only £250

Our eLearning Platform provides a comprehensive online 'Heavy Transport' training program which you can access at your own convenience with no deadlines for completion.

We were proud to be Finalists in HLPFI's 'Training of the Year 2019' award with our clear and highly effective course which includes narration, graphs, diagrams, video footage and photos. See online brochure.

Our eLearning Platform has been used by staff in over 50 countries and has received great feedback:

- "You can work at your own pace, and this helps considerably with the ongoing demands of work/family life."
- "Even if you think you know it all, there will always be something you didn't know. Keep learning."
- "Anything new you want to learn you make time for and that is what I did."
- "The course was lengthy but I never felt bored. There is no time limit for completing the course so it's good for understanding each session very clearly. As a beginner in project cargo it's very useful for me, no doubt. Thanks PCN."
- "With proper planning one can complete the course in a short period."
- "I prefer taking this course online because it helped me to be busy even when I have my lunch period in the office. It also helped me enjoy the internet, instead of browsing my phone for social network, I prefer concentrating on my course."
- "I like that you can pause for a few weeks if required so work and family commitments are not compromised."
- "I will definitely recommend this course to other industry staff."
- "I had already started informing people and institutional heads on the educational benefits and I hope they will contact you."
- "It's very useful – either beginner or experienced staff, it's very useful."
- "I want to thank the Instructor for his easy expression that gave me the opportunity to understand. I received a lot of knowledge from this course."
- "I learned a lot in this program, it is very complete and didactic. I think all companies involved in project cargo should do it."
- "I found it very informative and interesting. The instructor is very knowledgeable."

Now for the good news... we are offering a great deal enabling you to train 2 staff members for only £250!

It is the perfect time for an online course and upon completion, an e-Certificate is sent via email which can be downloaded and shared immediately so that the user can verify their training to clients and officials quickly and easily. Please visit the web site to enrol today.

www.pcntraining.com

Nonpareil Pass ISO 9001:2015 2nd Surveillance Audit



Congratulations to the team at Nonpareil International Freight & Cargo (members in the Philippines) for successfully passing their ISO 9001:2015 2nd Surveillance Audit!

They passed with flying colours with full compliance on all their services (including customs brokerage, international freight forwarding, warehousing, records management and domestic forwarding) and with significant positive observations of best practices as well as noting how well the company are dealing with the Coronavirus pandemic.

Randy M. Abella at Nonpareil says: "Once again, despite the current challenging environment, we have proven that we are beyond compare! Our 'McGyver' 'Banig' and 'Pie' culture is strongly embedded in our hearts and mind!"

"On behalf of our top management, thank you very much to all Nonpareillans and especially to our IQA Team. Although we could not celebrate our achievement in the way we usually would, we give virtual hugs and kisses to all of you for now! Every day, there is always something to be thankful and grateful for."

www.nonpareil.com.ph

CTO do Brasil complete inland transport of dismantled MHC 65



CTO do Brasil have successfully completed the inland transport of a dismantled MHC 65.

The cargo was transported by road from the Port of Sao Sebastiao in the South-East of Brazil to Mirittituba, Pará, in the North, where the cargo was discharged onto a barge.

www.ctonet.com



We are pleased to introduce Lasarte Maroc as new members in Morocco. With offices in Tanger and Rabat, they have their own fleet of vehicles and equipment and have been entrusted with many projects and port operations in Morocco due to their expertise and renowned success in performance.

Their main services include oversized and heavy transport, port operations, transport engineering, feasibility studies, crane operations, civil works on roads and other additional services. Lasarte is an undisputed logistics leader for wind-power in Morocco and offers a wide portfolio of integral services for project cargo.

Key Account Manager at Lasarte Maroc, Víctor Gutiérrez introduces the company: "We have gained a wide experience in successfully handling big cargo projects, accompanying multinational companies as a forwarder for their projects in Morocco including Siemens Gamesa, General Electric, Acciona, Vestas and many more.

The main aim of Lasarte Maroc is to cover the needs for special, customised freight transport for projects in Morocco. Among all the sectors we operate in, the most important are the industrial and the renewable energy sectors, mainly wind farms, which is a field pioneered by Lasarte where we have been providing expert and reliable services for. The best example is the windfarm in Tarfaya, in the Western Sahara. The park has 131 generators, making it the biggest windfarm in Africa that was setup in one single phase. It was served entirely by the Lasarte Group, professionally, safely and within the set deadlines."

"Whilst we have been quite focused on renewable energy, we are capable and ready to handle projects for a range of different industries and clients. In a market such as Morocco, which is in constant development and where important plans in the fields of development, industry and energy are necessary in the coming years, Lasarte Maroc is the best choice

when it comes to implementing these plans with the high quality services we provide.

Lasarte has the necessary equipment, extensive knowledge and qualified personnel to undertake any project entrusted to us."

Check out the online story, for video links and photos, for some recent projects handled by Lasarte Maroc for General Electric, DSV and Siemens Gamesa. Their scope of work for the projects included discharging vessels, shifting, reloading, transport, loading & offloading, storage, port operations & arrangements, feasibility & route studies, civil works, documentation, permissions & licences and crane services.

www.lasartemaroc.com



Project experts in Morocco: Lasarte Maroc



Fundraising

Photo credits: **Sentebale 2017**

PCN recognises the importance of actively contributing to charitable causes and that a small effort from each Member can make a big impact to those in need. Obviously, there is no obligation for any Member to take part in the fundraising. We simply want to present the opportunity for those who want to participate.

"Every year our Members raise funds for charity and it is important that we carefully select the recipient each year as we really want our money to make a difference. We are aware that many agencies and projects survive through charitable donations and they can't help others without people helping them." Rachel Crawford FCILT, PCN President/CEO



Sentebale's website says:

"We help the most vulnerable children in Lesotho and Botswana get the support they need to lead healthy and productive lives. Sentebale works with local grassroots organisations to help these children – the victims of extreme poverty and the HIV/AIDS epidemic. Together, we're making a big difference to these children's lives. We can do even more with your help."

2019: SENTEBALE, SUPPORTING YOUNG PEOPLE AFFECTED BY HIV

As PCN's 9th Annual Summit took place at The Grand Palm Resort in Botswana, we chose to support Sentebale, a charity founded in 2006 by Prince Harry and Prince Seeiso, to support children and young people affected by HIV in southern Africa.

Sentebale's flagship programme takes the form of monthly Saturday clubs and residential weeklong camps, which help children to accept their HIV status amongst peers in safe environment, addressing their mental health and wellbeing, improving their adherence to medication and allowing them to lead healthy, happy lives.

In 2017, Sentebale launched its Let Youth

Lead advocacy programme, aimed at encouraging all youth in sub-Saharan Africa to know and manage their HIV status by 2020.

The charity also provides vulnerable children throughout Lesotho with bursaries to enable them to achieve their secondary education, and grants to community-led organisations caring for the needs of orphans and vulnerable children.



Previous Years



2018: EDPD Project

Members at our 2018 Annual Meeting, in Costa Rica, raised over \$4000 for local grassroots Type 1 Diabetes charity, EDPD. Funds went towards printing education booklets, a Youth Diabetes Camp and expanding projects at healthcare centres.



2017: Rescue at Sea Appeal

Members at our 2017 Annual Meeting raised \$4595, for the Rescue at Sea Appeal, run by Save the Children, and the donation helped towards working with child refugees around the world, from Lebanon to Jordan, Greece to Finland. Keeping children warm by providing food, water, clothing, blankets, tents & heating.



2016: Tanzania Diabetes Ass.

The Tanzania Diabetes Association (TDA) Received \$3225 from PCN Members. The TDA headquarters is based at Muhimbili National Hospital, Dar es Salaam and supports 30 Type 1 Diabetes clinics throughout the country. Statistics showed there were 1,700 children and adolescents registered in the Regional & District clinics.



2016: The Dream Trust

PCN President/C.E.O., Rachel Crawford, together with her two friends, Jane and Tania raised over \$5000 for The Dream Trust by abseiling 100 metres down the Spinnaker Tower in Portsmouth, UK. The Dream Trust provides life-saving insulin to poor children. It costs GB £200 to pay for insulin, that keeps a child alive for 1 year.



2015: Médecins Sans Frontières

Members at our 2015 Annual Meeting raised US \$3420 for Médecins Sans Frontières/Doctors Without Borders. MSF exists to save lives by providing medical aid where it is needed most: in armed conflicts, epidemics, famines and natural disasters. These situations call for a rapid response with specialised medical and logistical help.



2014: The Dream Trust (India)

Members at our 2014 Annual Meeting raised \$14,755 for The Dream Trust in India. The Dream Trust help poor children with Type 1 Diabetes. This charity was chosen as it is close to the heart of PCN Chairwoman, Rachel Crawford, who's youngest son, George was diagnosed with Type 1 Diabetes at 9 years old, in October 2010.

C.H. Robinson Project Logistics carefully handle 18 Air Coolers

A long-time customer of C.H. Robinson Project Logistics needed to transport 18 air coolers from Oklahoma to the Port of Houston and onto ocean vessels bound for the Middle East. Not only did the project call for customs brokerage and trade compliance experts, but also knowledgeable project logistics specialists to arrange the safe transport of the units on road and across the ocean. Having successfully worked with the professionals at C.H. Robinson in the past, they once again reached out to the team.



C.H. Robinson's team of experts were able to carefully prepare the necessary paperwork and ensure all details were accurately provided to avoid any hold-ups in customs. The air coolers, which measure 12.0 x 5.4 x 4.3m and weigh 22.2mtn each, then began their transportation journey to the Port of Houston. However, the original route provided by the Department of Transport (DOT) was too narrow for the oversized coolers. To resolve this issue, the C.H. Robinson team connected with their contract carrier and the Texas DOT to devise a new route in order to protect the cargo.



Once at the port, the team determined the units would benefit from different packaging in order to ensure the protection of the units while on the water. After getting approval from the customer, C.H. Robinson quickly arranged the improved packaging prior to the coolers being loaded onto the vessels. The original plan included the loading of two air coolers per ocean vessel but the C.H. Robinson team knew that if they could increase this number, it would help the project's

lead time and cut down on costs for their customer. Through their connections and scale, they were able to coordinate with the suppliers and ocean carriers to increase the number of air coolers per vessel and as expected, this new arrangement resulted in all the coolers arriving at their destination earlier than originally planned, much to the delight of the customer and the satisfaction of the team at C.H. Robinson.

www.chrprojectlogistics.com



www.cargoconnections.net

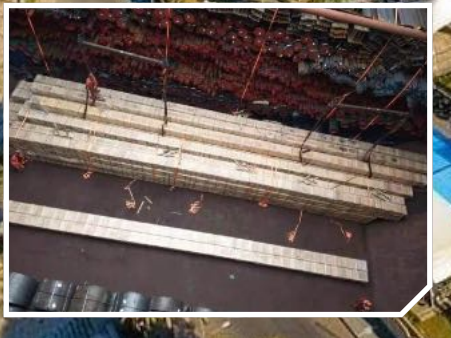


15 years after starting her first company (Universal Freight Organisation) and to complete her trio of networks, Rachel Crawford launched **Cargo Connections**, a general cargo network offering a Restricted Representation policy.

The organisation now contains over 110 Members and our next Annual Assembly will take place in Croatia from 20–22 October 2021.



A unique understanding in Jordan & Iraq at Logistics Terminals Freight Services



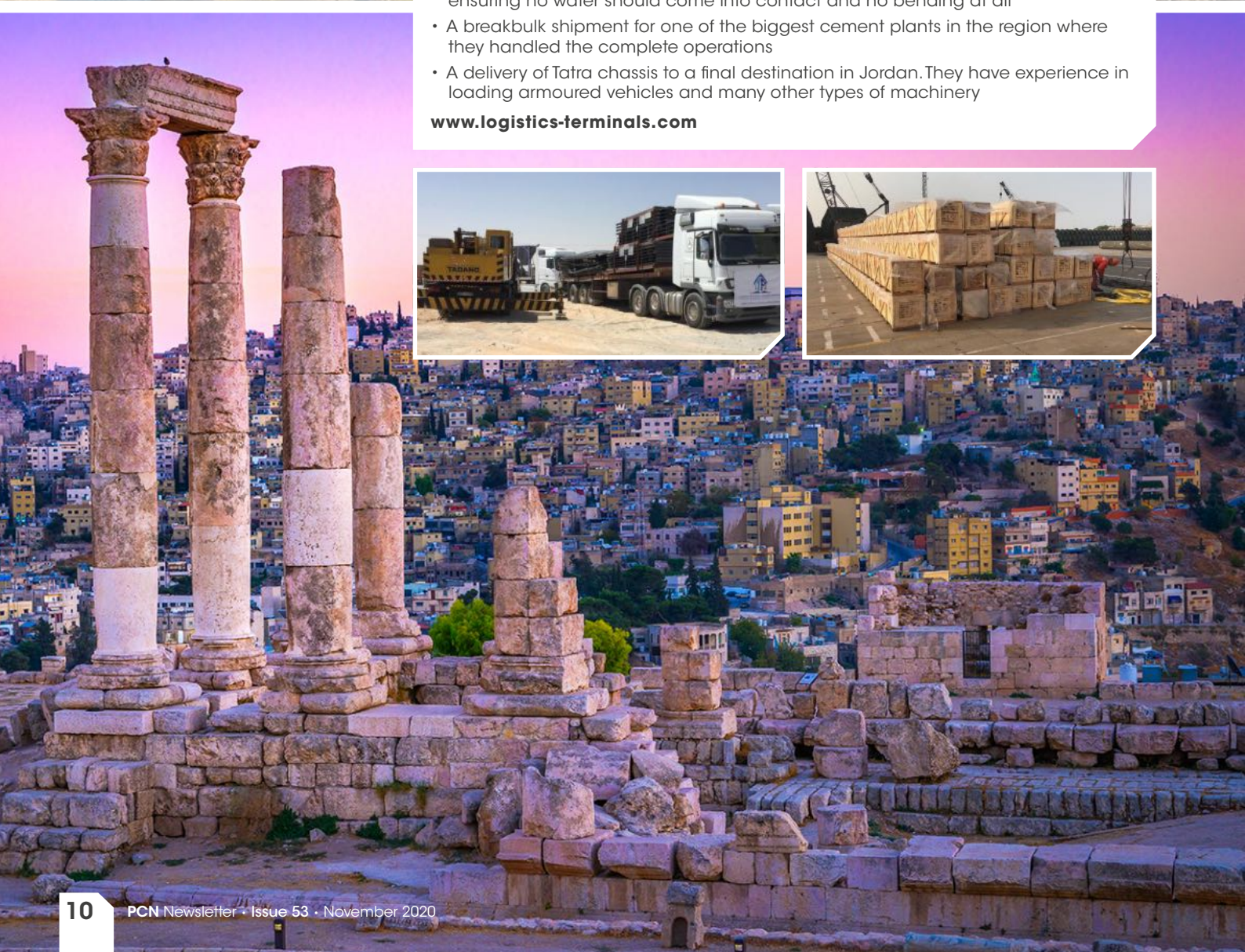
We are pleased to announce Logistics Terminals Freight Services are new members in Jordan and Iraq. They offer a full range of project cargo handling services with a unique understanding of the region.

Fatima Hitawi introduces the company: "Logistics Terminals is managed by an experienced and dedicated team of professionals with extensive knowledge in the shipping industry. Operating in Jordan and Iraq, we are committed to excellence and are looking forward to working with the expert members of PCN."

Some recent projects handled by Logistics Terminals Freight Services are photographed here, featuring:

- Sensitive cooper pipes measuring 25m shipped to Jebel Ali in the UAE. The pipes had to be loaded under deck with strict specifications of careful handling ensuring no water should come into contact and no bending at all
- A breakbulk shipment for one of the biggest cement plants in the region where they handled the complete operations
- A delivery of Tatra chassis to a final destination in Jordan. They have experience in loading armoured vehicles and many other types of machinery

www.logistics-terminals.com



Polaris Shipping Agencies handles return of construction equipment to China



Polaris Shipping Agencies (members in the UAE) are continuing to add to their portfolio of successful projects amidst the difficulties of the COVID-19 pandemic. This project involves the demobilisation of construction equipment which is being returned back to contractor's yard at the Port of Tianjin in China after finishing work in Iraq.

The receivers in China requested that the equipment was shipped in different lots for the convenience of refurbishing so Polaris made the arrangements to ship the units on the carrier's MAFIs from the

Port of Umm Qasr to Jebel Ali for interim storage in the yard before further cross-loading to flat-racks as required for the UAE to China leg.

As part of the contract, Polaris also arranged the technical evaluation of the equipment at the Jebel Ali storage yard by qualified inspectors so the receivers could have an idea of the condition of the equipment prior to arrival in China.

Another project reliably and successfully concluded by Polaris Shipping Agencies!

www.polarisdubai.com

Polaris with shipment of used plant machinery to Kenya



Polaris Shipping Agencies recently concluded a shipment of used plant machinery and equipment for a close Kenyan client who has procured assets from the UAE.

They successfully completed the project with a scope not limited to just shipping activities, but also technical evaluation and repair of all items to ensure they met the functional requirements as per the Kenyan standards.

Polaris's scope of activities covered:

- Survey & repair of each item by qualified surveyors & technicians and arranging functional reports
- Coordination with relevant authorities such as BV & QISJ to obtain the relevant Certificate of Conformity in line with Kenyan import requirements
- Cost effecting evaluation for the best shipping mode & arranging shipment in DVs, special equipment & as RORO, keeping in line with the deadline for the shipment to arrive in Kenya
- Complete FOB operations including dismantling of equipment as required to accommodate on container vessels
- Ocean freight to the Port of Mombasa, Kenya.

The shipment was completed using 28 x 40'DV, 5 x 40'FR, 2 x 40'OT as well as self-propelled units on a RORO vessel.

The efficient coordination of Polaris Shipping Agencies resulted in the successful completion of the project as per the required schedule to the full satisfaction of all involved.

Polaris Shipping Agencies have been in business since 1992 and is a leading agency and project logistics company in the UAE, offering diversified services to an established and global customer base. Polaris represents several reputed European heavy lift carriers as port agents in the Middle East and Persian Gulf ports, giving our partners and customers the convenience of dealing with a single point of contact. The experienced project team at Polaris offer dedicated account management and listen to each client's needs and requirements carefully for tailor-made solutions. For more information, please contact Mr. Rajesh Damodaran (BDM) on rajesh@polarisdubai.com.

www.polarisdubai.com



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BATI delivers a beautiful Lagoon 42 Catamaran



BATI Shipping & Trading have added another catamaran to the Aegean Sea ready to set sail!

The beautiful Lagoon 42 Catamaran is 12m long and has 3 cabins. She was transported from La Rochelle in France to Fethiye, Turkey and loaded directly from the water onto the deck of the vessel in La Rochelle and delivered directly into the water in Fethiye.

"Catamarans are one of the best boats to sail across the Turkish Riviera and the Greek Islands and BATI continues our



speciality in transporting and delivering these boats."

www.batigroup.com.tr

The sun shines while BATI delivers a Sunseeker!

Members in Turkey, BATI Shipping & Trading have had a busy summer delivering yachts to their owners including this fine-looking Sunseeker Manhattan 52.

The boat was shipped from Southampton in the UK to Izmir in Turkey and BATI coordinated the discharging operations. She is 18m long and weighs 27tn.

"Discharging was easy and clear while the sun was shining on the Sunseeker Manhattan 52!"

www.batigroup.com.tr



BATI Shipping & Trading have moved another yacht, this time from Fethiye in Turkey to Split, Croatia.

The yacht, named 'My Last One', is 20m long and weighs 40tn. She was loaded directly from the water onto the vessel and discharged directly back into the water. The shipment lasted less than 5 days and now a well-deserved summer vacation is awaiting her!

This yacht's name might be 'My Last One', however, she certainly won't be last yacht handled by BATI!

www.batigroup.com.tr

BATI moves another Yacht from Turkey to Croatia

"Personally, I always refer to customer ratings before purchasing products online. This applies to service providers too. A recent survey showed that 91% of businesses are influenced by recommendations when making a decision to use a company so we've made it super quick and easy to share feedback on our advertisers."

Rachel Crawford,
Founder

Exciting Relaunch of Freightbook with new Online Ratings Feature

Freightbook is enjoying an exciting relaunch with a fabulous new feature inspired by the fact that ratings are now an essential element to any online directory.

The online directory boasts additional benefits including the monthly FB Index, dedicated online news service, direct quote request leads and automatic amendments to profile pages.

Freightbook also recently launched v3.0 of their Smartphone Service at m.freightbook.net where forwarders and suppliers to the freight industry can be found quickly on mobile devices.

PCN Members are eligible for free registration. Contact wendy@freightbook.net for details.

www.freightbook.net



freightbook

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BATI's expert Yacht Team continue to deliver

BATI Shipping & Trading recently delivered the pictured 17m motor yacht from Slovenia to Turkey.

The yacht was launched in Slovenia and sailed to Italy, where it was loaded onto a truck, transported to Trieste and loaded on a RORO vessel to Çeşme, Turkey (a beautiful coastal town located on the Aegean Sea and popular for its beaches, bays and surfing).

Once the yacht reached Çeşme, all procedures were completed by BATI before launching the yacht at Çeşme Marina. After further checks in the water were completed, she set sail for her final location to be moored at the Port of Alaçatı.

BATI's expert yacht delivery team was present throughout the operations to assist the yacht owner and distributor.

www.batigroup.com.tr

GRUBER Logistics (PAO) announce new office in Frankfurt

GRUBER Logistics (PAO) are continuing their expansion in Germany with a new office in Frankfurt. The main focus of the new office will be to further develop GRUBER's project, air and ocean cargo division.



Managing Director Carsten Sommer says: "Our project, air and ocean cargo division is already operating well in Germany through two branches and Frankfurt represents a core hub in Europe for airfreight. Our new branch is located at the airport in order to easily support operations and cargo clearance directly on site which enables us even more flexibility to meet the needs of our customers in the Rhine Main area.

From October, we will offer weekly groupage services to DEL, BOM, PVG, JNB, HAN, SGN, HKG and BJS, so that, as well as the high reliability of our operative staff, we also gain more independence in a case of shortage of cargo space by fixed bookings of weekly allotments. We would be glad to welcome you on board to our new service!"

GRUBER Logistics (PAO) GmbH
 Am Flughafen 12, 60549 Frankfurt, Germany
 Tel: + 49 69 959 32 5063
 Email: frankfurt.pao@gruber-logistics.com
www.gruber-logistics.com



Press and Promotion

The Network News section of our website is viewed by thousands of visitors every month. This page is an excellent platform for you to inform your fellow Members and external visitors of your company news. Articles can include: an interesting shipment; new staff members; opening of new offices; company anniversary; new services that you offer, etc. Each article appears automatically on our Smartphone Service and is also published in our Blog, Digital Newsletter, LinkedIn and Twitter. News articles related to each company are also linked on their individual profile page in our Members Area and their PCN Marketing Website as well as distributed to our Press List, which often results in appearances in the industry media, including HLPFI and BreakBulk. This PR service provides great worldwide online promotion.



EZ Link Ship OOG cargo from Kaohsiung to Shanghai

EZ Link have successfully handled the movement of OOG cargo from Kaohsiung Port in Taiwan to Shanghai Port, China. The cargo of bolt forming machinery was packed in a wooden case with dimensions of 712 x 370 x 324cm and a weight of 48,000kg, as photographed.

As the shipping carrier set up the operations for the shipside loading of the cargo in a tight timeframe at night, EZ Link intelligently managed to coordinate with both the truck driver and longshoreman to complete all the time-sensitive procedures with efficiency, meeting all requirements and deadlines.

Once again, all the operations for the OOG cargo delivery and loading were handled reliably and timely by EZ Link with a very satisfied and pleased customer.

www.ez-link.com.tw

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Ark Global LLC are new members in Saudi Arabia located in Dammam!

Allan Montano at Ark Global says: "Our expertise and our own fleet of top-of-the-line equipment have allowed us to deliver an incomparable service to our partners and clients over many years. We take pride in being an asset-based company with 25 years of industry-specific experience."

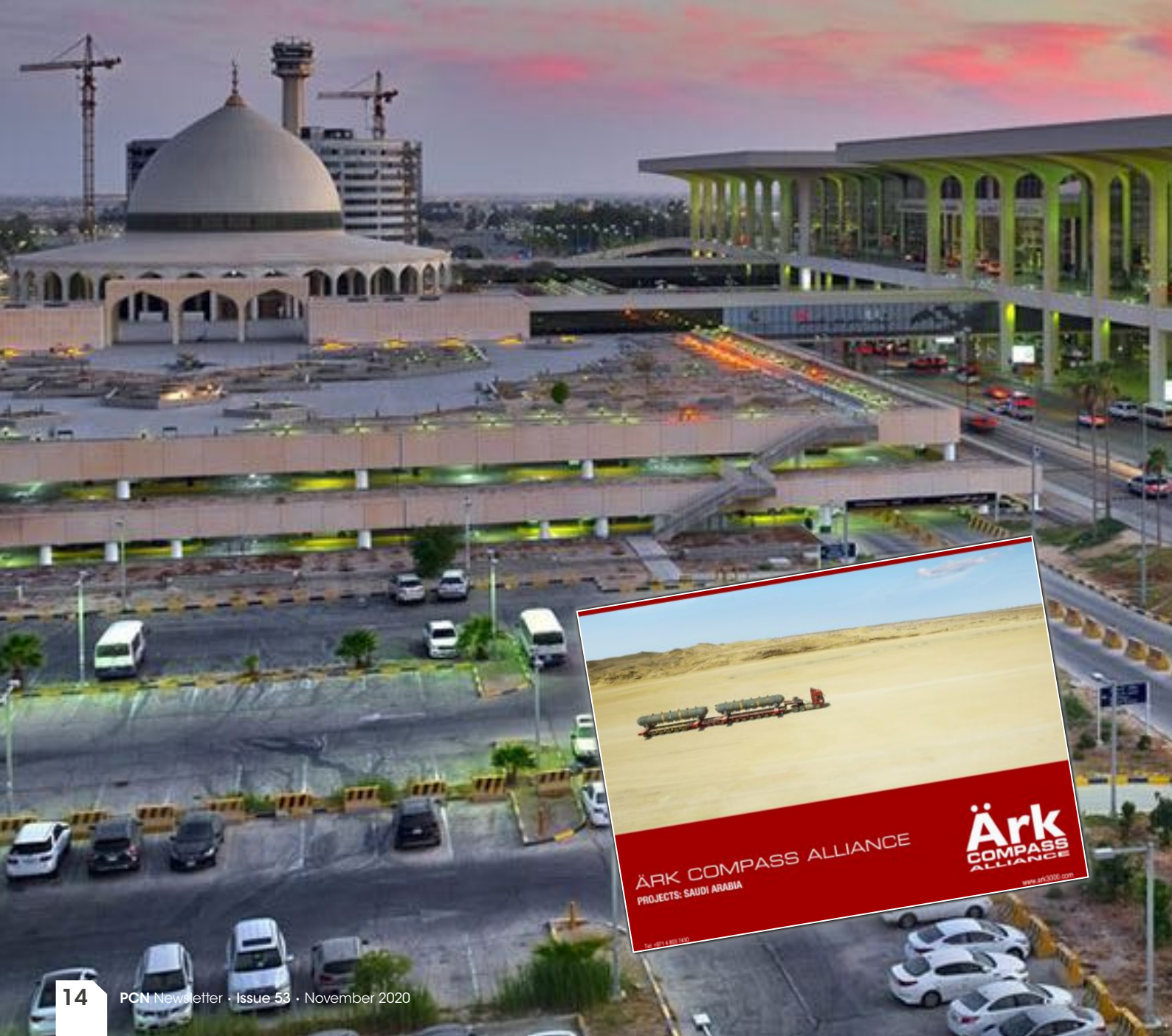
"We have excelled in providing tailored solutions for projects in the specific industries of energy & power, oil & gas, infrastructure, mining and construction. As a global market player with a long history of successfully executing projects, we are driven to provide efficient and safe solutions that improve the uptime of any project be it turnkey operations, heavy lifting, heavy transport or materials management."

"Our team has the skills and expertise needed for managing and executing large-scale, high-value transportation and installation projects in remote locations that demand an optimum outcome. Aside from our ever-growing fleet of lifting and transporting equipment, we are also ready to provide a comprehensive array of professional services in the areas of project management & supervision and engineering."

Please visit the online story for a presentation featuring some projects successfully completed by Ark Global Saudi Arabia, including the photographed operations for a power plant, where they handled the vessel chartering, transportation and offloading.

www.ark3000.com

25 Years of industry-specific experience at Ark Global





Central Oceans complete loading of Ferry

Central Oceans completed the loading of a ferry named 'Saoirse Na Farraige' in Hong Kong. The loading was preceded by weeks of preparations with the Central Oceans team working with the client and insurance company to ensure that suitable lifting equipment and cradles were designed.

"We ensured the entire process was followed up and, with the help of an excellent team of divers, placed the slings in their correct position for a smooth lift."

The ferry is now on her way from Hong Kong to the beautiful island of Aran in Ireland helping to make the islands more accessible for visitors.

"The Aran Islands offer visitors a glimpse into a way of life that has long since disappeared from most of the world. Filled with traditional Irish culture, the islands offer breath-taking scenery, ecclesiastical ruins and world-renowned stone forts."

An excellent job professionally handled by Central Oceans.

www.centraloceans.com/bon-voyage-saoirse-na-farraige

Integral Chile presents their National Transportation Service



Integral Chile, with almost 29 years of experience in the world of logistics and transportation, are delighted to present their national transportation service.

"Our company has great prestige among our clients and partners, providing logistics services throughout Chile in important industrial sectors. We transport cargo between north and south

daily, with a great team that makes deliveries possible in the shortest possible time. During the 2020 period of confinement in various cities, especially Santiago and Antofagasta where the center of our operations are, we have adapted to continue providing the excellent service that our customers and partners value, putting maximum effort into supplying our country."

"Today we are very happy and proud to introduce you to our national transportation service as we are improving our fleet of vehicles and also incorporating new models to be able to transport a greater variety of loads, especially in size. Thereby, we offer all our experience in international maritime and air cargo as well as our national transport service."

www.integralchile.com



Exhibition Collaborations

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PCN proudly collaborate with many of the world's leading exhibitions including events in the oil and gas, construction, power and energy sectors. You can view all our current collaborations on our Endorsed Exhibitions page.



Cuchi News...



Cuchi Vietnam handle transport of OOG Steel Structures

Members in Vietnam, Cuchi Shipping recently handled the transport of 3,768cbm (921tn) of over-dimensional steel structures. The cargo was trucked from the factory in Nhơn Trạch to Phú Mỹ Port and directly loaded onto the vessel for sailing to Callao, Peru.

The scope of work handled by Cuchi Shipping included:

- Export customs clearance
- Pick-up of cargo at customer's factory
- Trucking to the port for direct loading onto vessel on time
- Supervising the cargo loading onto vessel
- Applying Certificate of Origin & other documentation

www.cuchishipping.com.vn

CSS Bahrain continue OOG deliveries for ongoing project

Bahrain members, Consolidated Shipping Services (CSS) are pleased to share the latest shipment of their ongoing project for a MEW Power & Desalination Plant.

They received another set of project cargo at the APM terminals in Bahrain. This time, discharging 2,876.46tn (5,146.32ft) of heavy lift, over-dimensional and general cargo from various origins. The scope of work handled by CSS included:

- Receiving the cargo under hooks at Bahrain KBSP Port
- Movement to the port storage & placing the heavy lift cargo on stools
- Customs clearance
- Police & Ministry clearance
- Transport to site

Thiyagarajan Vadivelu at CSS Bahrain comments: "The biggest challenge was receiving the cargo on a very windy day. However, with the full support of the port and our technical crew, we were able to conclude the discharging safely and successfully. Another big test was to transport the 105 over-dimensional units amidst the road works on route and the current restrictions imposed by the authorities."

"All these shipments were handled and executed in a timely manner with our entire team working tirelessly during these difficult and challenging times. We are delighted that the operations have run accordingly to the plan and we look forward to the same team effort for the forthcoming vessels!"

Please also see the links below for details of the previous shipments handled by CSS for this ongoing project.

- CSS with Delivery of Over-Dimensional Cargo in Bahrain (5th March 2020)
- CSS Delivers Another Load of Over-Dimensional Cargo in Bahrain (9th April 2020)
- CSS Bahrain Delivers Another Huge Load for Ongoing Project (19th May 2020)
- CSS Bahrain Reports Another Shipment for Ongoing Power & Desalination Plant Project (29th July 2020)

www.cssbahrain.com



Cuchi Vietnam with shipping of two 70tn Transformers

Recently, Cuchi Shipping shipped two 70tn transformers and their accessories from Haiphong Port in Vietnam to Port Klang, Malaysia.

Their scope of work included:

- Vessel booking
- Coordination with shipper to get the cargo to Haiphong Port on time
- Supervising the loading & lashing of the cargo onto MAFIs and the roll-on to the vessel

Cuchi Shipping have been valued and dynamic PCN members for 10 years, since 2010.

www.cuchishipping.com.vn

We are pleased to report NATCO Middle East are new members in Saudi Arabia. With offices in Jeddah, Dammam and Riyadh, the company's core business is project forwarding.

Irshad Hussain (Regional Manager): "NATCO Middle East is one of the most active project forwarders in Saudi Arabia providing top quality handling and shipping services with the help of a highly qualified and experienced team. Our mission is to be a true partner and always deliver the most effective and efficient solutions. We see ourselves as a one-stop solution, offering services for small and medium-sized companies as well as for global conglomerates."

"Our focus is to understand the requirements of each project and to meet those requirements through a range of unique, customised and innovative solutions."

"We are looking forward to getting to know the expert project forwarders within PCN and working closely with all members of the group. Having extensive experience in Saudi Arabia, we can be of great assistance to members with projects in the area, whether import or export."

Please visit the online story, for a link, to see some recent projects handled by NATCO Middle East including the photographed transformers project which was cleared, transported to site and placed on their foundations by the jacking/sliding method.

www.natcomiddle-east.com



Active Project Forwarders in Saudi Arabia: NATCO Middle East



Members in Egypt, First Global Logistics continues their support to the oil & gas sector with the movement of OOG oil tanks to Abu Dhabi, UAE.

The job was awarded to First Global Logistics after they proposed a cost-effective transport solution from the door of the shipper in Fayoum City in Egypt using Damietta Port for loading (a distance of 350km) and shipping to Khalifa Port as one lot on 11 x 40'FR.

- Cargo: 11 x BB 50 Oil Tanks
- Dimensions: 1100 x 370 x 440cm each
- Weight: 12,000kg each
- Total Volume: 2,000cbm
- Total Weight: 132,000kg
- Equipment: 11 x 40'FR
- Carrier: CMA-CGM

The scope of work handled by First Global Logistics included:

- Cargo & route survey
- Traffic permits & pre-approval from Road & Bridges Authority for trucking
- Sending 11 low-bed trailers to the site for loading and transport at night in one convoy to Damietta Port
- Unloading, lashing & securing at Damietta Port & shifting loaded flat-racks to yard
- Full export customs clearance & documentation
- Sea freight to Khalifa Port, Abu Dhabi

The shipment ran successfully, meeting all requirements of the customer.

www.firstgloballogistics.com



First Global Logistics with transport of OOG Oil Tanks

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We are pleased to approve Transport Logistica GmbH as new members in Austria. The company are experts in oversized and heavy cargo transport and are ISO 9001 and 14001 certified.

Ira Kroppe (Project Manager) says: "We offer unique, cost-efficient, on-time project logistics concepts - 24 hours a day, 7 days a week. With a modern fleet of 300 special trucks for carrying abnormally large and wide loads, we develop an individual and customised approach to each project.

Located in Gries am Brenner with good transport links, we are ideally placed to meet any project requirements. For industries such as agriculture, construction, power & energy, shipbuilding & mechanical engineering, plant construction, railway, oil & gas, manufacturing and mining, we always find a safe solution.

We are a family-owned business with almost 50 years' experience in the industry and an excellent, multilingual team whose integrated knowledge make us a strong and competitive logistics player. Our formula for success is thinking outside the box!"

"Transport Logistica provide tailor-made solutions for any heavier, wider, higher or longer needs!"

A featured project handled by Transport Logistica was for a leading world manufacturer of wood-based panels. The project consisted of 220 trucks divided in 7 separate lots with 47 oversized loads and 173 standard. The supplier was based in Italy and the delivery destination was in Belarus with the total shipment reaching 4,400tn. The oversized units included 7 at 3.6 x 3.4 x 3.7m and 33tn each and 40 at 13.6 x 3.3 x 3.4m and 22-25tn each.

Ira explains: "The challenge of this project was the strict coordination of the cargo loading and delivery with each lot consisting of a fixed schedule with exact times. As soon as the production line was manufactured, the completed lots were shipped after customs clearance and delivered to the installation site. A team of specialists and engineers from the manufacturer assembled the incoming equipment at once which reduced storage costs. Also specific was that, according to the agreement, any cargo transshipment was strictly prohibited so we had to arrange our special equipment for a direct delivery.

The coordination between us and the shipper, consignee, customs brokers, engineers, assembling workers and our great customer was perfect and we all worked like a big team. Every day we sent an updated status of the cargo to all the parties so everyone could coordinate their further operations. Everything ran smoothly and on time with all the cargo delivered safely on site."

www.translog.com



**Transport Logistica
provide customised
solutions for heavier,
wider, higher or
longer needs!**

Croatia

2021 Annual Summit

Our next gathering will take place in Croatia from 17-19 October 2021 at Hotel Croatia Cavtat, a leading five-star resort and conference centre enjoying spectacular views of the open sea and just 5km from Dubrovnik airport.

Next
Meeting
2021

17-19 October 2021

The venue is an idyllic, award-winning base from which to explore the region's historic charm and the medieval Dubrovnik is just across the bay.

"Croatia has become a popular destination thanks to the fact they shot several scenes of the famous TV series 'Game of Thrones' in the country. However, that is not the only reason people flock to this beautiful country, it is incredibly diverse filled with culture, history, nature and delicious food!"

We have arranged a fantastic start to our event! We will meet at 14:00 on Sunday 17 October for a relaxing boat trip across the bay to Dubrovnik Old Town, one of the world's finest and most perfectly preserved medieval cities in the world. We will be taken in groups of 25 by English speaking guides around the marble-paved squares and cobbled streets, all of which have also remained unchanged for centuries. We will then enjoy dinner together at the stunning Palm Terrace at Excelsior Hotel before returning to the hotel by coach at approximately 20:00.

Our official meeting will start on Tuesday 19 October in the Congress Hall Ragusa and delegates will gain access to our exclusive Event Web App so that 20-minute business meetings can be arranged prior to arrival. After a productive day of 1-2-1 meetings, there will be time to rest before we meet at 19:30 for a dinner feast with an open bar at Restaurant Alverede. We have then arranged for us to relax with the exclusive use of the Posejdon Night Club. We have arranged an open bar and private DJ to help us dance off some of the calories.

Our official meeting will continue on Tuesday 19 October with more 1-2-1 meetings where delegates highlight their specialist areas, discuss cross trade, existing and new business as well as information regarding their country's regulations and requirements. These crucial meetings also provide an opportunity to share key import and export trade information.

For more information and to register visit:

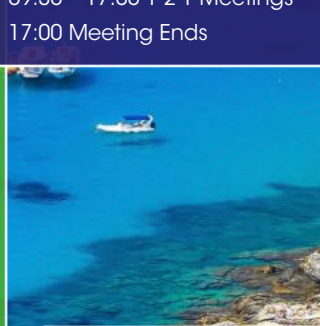
projectcargonetwork.com/event/next



Sunday 17 October 2021
14:00 – 18:00 Dubrovnik Old Town Tour
18:00 – 20.30 4 Course Dinner at Palm Terrace

Monday 18 October 2021
09:30 – 17:00 1-2-1 Meetings
19:30 – 23:30 Gala Dinner, Private DJ & Nightclub

Tuesday 19 October 2021
09:30 – 17:00 1-2-1 Meetings
17:00 Meeting Ends



Yuksel Kahraman of Origin Logistics Turkey interviewed on the Hapag-Lloyd Navigator



Managing Director of Origin Logistics in Turkey, Yuksel Kahraman (photographed) was interviewed by Hapag-Lloyd about his experiences with the Hapag-Lloyd Navigator.

Please visit the online story, for a link, to read the interview and find out how the Hapag-Lloyd Navigator helps in the daily business at Origin Logistics.

The tool becomes a one-stop solution to access information and helps to follow shipments from beginning to end on a live online platform. The digital dashboard holds all important information and documents of shipments in one place.

www.originlog.com



Two project shipments from the Konya Team at Origin

The Konya team at Origin Logistics (members in Turkey) have just efficiently completed two project shipments in a week.

The first shipment of a clinker was safely loaded at the factory in Konya City and transported to Mersin Port on a special low-bed for shipping to Algiers in Algeria on a flat-rack. The clinker has dimensions of 5.75 x 4.25 x 4.40m and a weight of 33,000kg.

The second shipment involved a chartered slot on a breakbulk vessel carrying 12 x silobus which were smoothly loaded on board (pictured right). Each silobus has dimensions of 11.50 x 2.55 x 4.10m.

For both shipments, the lashing, securing, dunnaging and crane work was handled by the experienced Origin Logistics Konya team and their suppliers. Their Konya branch manager was also on field to supervise the entire operations for both shipments.

www.originlog.com



Origin handles charter for Asphalt Machinery

Origin Logistics have recently performed a successful chartering project. 53 pieces of asphalt machines, boilers and accessories were loaded onto 4 holds of a bulk vessel via the vessel's own cranes at Derince Port in Turkey.

The Origin Logistics team also handled the inland haulage of goods and supervised the loading and placement of the cargo.

A total of 1,327cbm and 142tn of cargo with various OOG dimensions were successfully loaded and secured and are now headed to Shuwaikh Port in Kuwait.

www.originlog.com

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A special passion for Project & OOG Cargo at Danir 19

We are very pleased to welcome Danir 19 as new members in Kazakhstan, Kyrgyzstan, Russia, Tajikistan and Uzbekistan. They offer an impressive portfolio of intermodal services and solutions for project logistics & handling, heavy & oversized cargo and shipping & chartering.

The company are ISO-9001, ISO-14001 and OHSAS-18001 certified for the organisation of the multimodal transportation of oversized and super heavy cargo. Their offices are located in Almaty (Kazakhstan), Bishkek (Kyrgyzstan), Moscow (Russia), Dushanbe (Tajikistan) and Tashkent (Uzbekistan).

"Danir 19 is a worldwide project logistics provider, founded in 2010. Our offices are located in main transit points allowing us to cover all possible routings to and from the main geographical areas of our activities. While being a freight forwarder for all types of cargo, we have a special passion for project, oversized and heavy cargo deliveries. Please click here for a full list of our services."

"A global view with a personal approach to each project is our key to a consistently successful operating unit."

www.danir19.com





Star Shipping delivers 4 Transformers to Iraq

Star Shipping Pakistan recently performed the receiving, handling and shipping of 4 heavy transformers weighing 110tn each.

CEO at Star Shipping, Mr. Kamran says: "We are rapidly growing and spreading our wings by delivering quality logistics and shipping services to our valued international clients. This cross-project shipment was delivered from Shanghai in China to Iraq successfully and we also did the erection and rigging onto the foundations at the Grid Station site in Iraq."

The scope of services provided by Star Shipping included receiving the shipment in Shanghai, handling, shipping from Shanghai to Iraq and rigging of the transformers on their foundations at the site. The entire job was done successfully and within the provided lead-time without issue.

Once again, the excellent relationship of Star Shipping Pakistan with stevedoring companies, port staff in China & Iraq and custom clearing agents at both ends played a major role in the swift and safe operations.

Mr. Kamran concludes: "There was no issues whatsoever and we are hopeful that such successful achievements will increase our good-will and trustworthiness among our clients and the international project logistics market."

www.starship.com.pk

Sadleirs with OOG Transport from East to West Coast of Australia



Australian members, Sadleirs Global Logistics were recently tasked with the movement of two locally manufactured oil and gas control rooms for their client, Chevron, from the East coast to the West coast of the country – near Brisbane in Queensland to Karratha in Western Australia. Each control room measures 28.5 x 7.2 x 4.5m and weighs 108mt.

The epic journey of over 5,900km across Australia and through multiple states required extensive planning, right from the original route survey through to the operational coordination and communications.

Andrew Scanlon (Project Development Manager at Sadleirs) says: "This was never going to be a simple move, with transport and transit approvals being required from

227 individual municipalities along with arranging both private and police escorts, a maximum speed limit of 40kmph, daytime movement and numerous obstacles to overcome. The two transits also encountered localised flooding, extreme heat, frost (yes – frost in Australia!), a lot of Covid-19 related tests & restrictions and worst of all, the massive Australian bushfires. We had it all!"

Despite all the difficult challenges, both control rooms were delivered safely, efficiently and in perfect condition to a very satisfied customer.

Sadleirs Global Logistics would like to extend their warm thanks to their project partners, Russells Transport and the entire Chevron team.

www.sadleirs.com.au





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