

# COMPANY PRESENTATION



**RETEMS** LOGISTICS

[www.retemslogistics.com](http://www.retemslogistics.com)



# Great variety in one hands

## International cargo delivery

Air/sea and road/rail, multimodal

## Any type of customs clearance

Customs clearance procedure within a few hours with the own brokerage

## Checking of commercial documents

Coordination with customs post

## Certification of goods

Certificates of Origin, conformity, etc

## Warehousing and cross-docking

Cargo handling, storage, packaging, preparation of documents

## Sorting products by directions

Distribution to the regions of Azerbaijan



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# About RETEMS LOGISTICS

Retems Logistics is one of the most dynamically developing companies in Azerbaijan, established in 2013.

## Activities

Full portfolio of transportation and logistics services in Azerbaijan, Europe, Asia and CIS countries. Customs clearance service all over Azerbaijan including handling of certification documents and all kind of permissions.

More details at:

[www.retemslogistics.com](http://www.retemslogistics.com)

12

Employees

4,00

mln. USD

Turnover



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# Our main Services



## Airfreight

RETEMS Logistics is a valued and trusted partner in international transport. Our company provides you with reliable and stable air freight service, on a high level of dedicated communication and performance, not found in other companies. We will help you to meet your air freight deadlines with our quality service, competitive rates and the flexibility to match your requirements. Our comprehensive portfolio enables us to meet your air freight requirements with confidence and reliability.



## Ocean Freight

We have a great choice of destinations from every major global port across short and deep sea routes to match your requirement. Our specialists will engineer the optimum routes and sailing to ensure your satisfaction. We will assist you through the complexities of specific ports, local regulations and cultural sensitivities, shipping your consignment port to port. We provide collection and delivery



## Rail Freight

Our team of rail freight specialists operates full (block) and part trainloads in all the countries we operate in. We design and engineer transport solutions in-house for clients working in mineral extraction industries, biomass, infrastructure, petrochemical and gas, energy, construction and intermodal transport.

### **We provide:**

- Calculation of the relevant country railway tariff
- Preparation of a full set of transport documents
- Development of optimal schemes of cargo delivery



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# Our main Services



## Overland FTL/LTL

We are always able to cater to our customers' requirements and with over 12 years of national and international truck transport experience we are confident to deliver satisfaction to your needs.

### **We provide:**

International and domestic trucking services within all the countries we operate in.

- modern fleet under 3-years old with GPS tracking system
- Refrigerators, container, awnings, curtain-siders, panel vans, low-bed platforms and special equipment available



## Multimodal Services

The advantage of RETEMS Logistics Intermodal and Multimodal transport is that our in-house engineered solutions provide the most efficient use of multiple transport modes, thus improving lead times, reducing stock costs and keeping control over freight costs. Our transport combinations result in improved sustainability and carbon footprint reductions.



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# Customer Service



Our Customer Service departments ensure our high quality services. Each client is provided with a dedicated Customer Service operator, being the first contact for all issues, delegating tasks among our internal structures and consolidating replies and reporting to back to you. That best practice is developed not only within our Head Office, but as well in the key Regional Branches.

**Customer  
Service**

Final agreement on contractual relationship details  
Receiving orders for specific services  
Agreeing details for specific services with the client

Status reporting  
Full monitoring and KPI management in agreed format

**Client**



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# Customer Service



## IMPORT EXPORT

Customs brokerage is a profession, involving the "clearing" of goods through customs barriers for importers and exporters. This includes the preparation of documents and/or electronic submissions, the calculation and payment of taxes, duties and excises, and facilitating communication between government authorities and importers and exporters. It can be a very complex process critical to the successful and timely movement of high value consignments made up of a myriad of different components in which trust, experience and knowledge are key factors.

We handle over  
**200** declarations  
per year

### **All goods**

We are licenced to carry out Customs Clearance services for all kinds of goods delivered by all modes of transport

### **Everywhere**

Customs Clearance departments within RETEMS can clear the shipment in each customs post in Azerbaijan territory.

### **Staff**

We are proud to have certified declarants in our customs clearance team, and have dedicated training programs in place, to increase that number with growing demands.

### **Professionals**

The right broker sees your business as an extension of its own, makes sure that consignments are cleared compliantly, ensures that your cargo and deadlines are respected throughout the process, considers your overall logistics model, and suggests schemes that may be beneficial to your business.



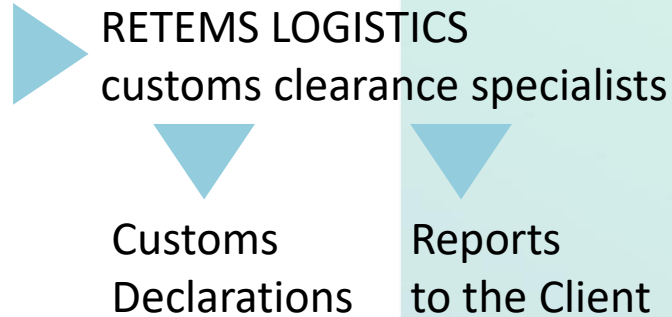
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# Customs Clearance Geographical Coverage

Sahil  
Customs Post  
Baku Head  
Customs Post  
Head Customs Department  
of Air Transport



RETEMS LOGISTICS has the opportunity to register goods in all customs posts of Azerbaijan, and in the above mentioned posts has its permanent representatives



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# Customs Clearance

Our capabilities and KPI (in days)

CDEC *	Permits	Licenses	Dual Use Goods	Customs Laboratory	Clearance under PSA	Import Free Circulation	Export
30	7	10	10	5	2	2	2

\* obtaining, extension, PSA contracts registration

## Responsible Storage

For PSA shipments we get permission for 30 days with later prolongation

## Temporary Import/Export

Clearance, monitoring and closure

## DG clearance

RA, Ex Materials, Lithium Batteries, Chemicals



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# Working with documents

Competent drawing up of commercial documents, advice on customs and currency legislation, cost analysis and efficiency of attracted resources, risk assessment and proposal for exit from the risk zone, work and communication in Azerbaijani, English - all this you get when working with our team.

## **GREEN LIGHT** Procedure

### Verification of documents

From 2 hours from the receipt of draft commercial documents

## Preliminary Declaration

Submission of the preliminary declaration allows to speed up the process of checking and releasing goods for free circulation

In the presence of correct and reliable documents in full, it makes it possible to issue a declaration within a day from the receipt of delivery documents

## Customs Clearance

Remote declaration allows us to carry out customs clearance throughout the territory of Azerbaijan

At each post of presence, Instar has a representative protecting and lobbying the interests of the client



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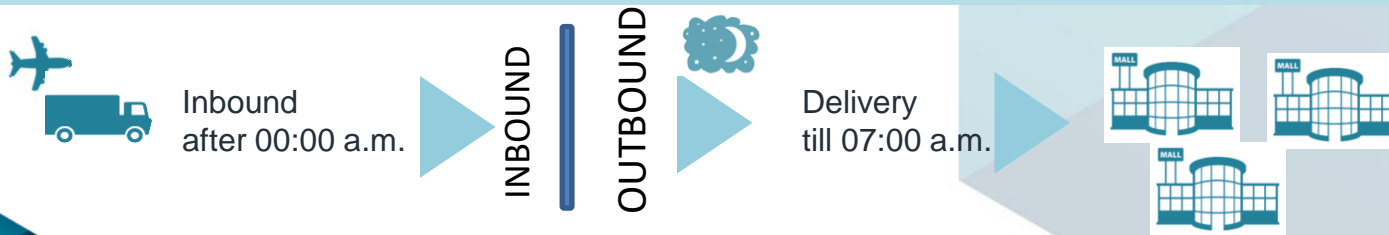
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# Cross-Dock and Warehousing



RETEMS LOGISTICS is running several mid-size warehousing operations. This ranks from multi-client commercial warehouse operations in Baku (1000 m2) for E&M clients, cross-Dock operations at several locations for the several industries to dedicated project oriented storage scenarios for oversize and heavy lift components. Last as covered warehouses in urban regions up to open air storage and handling terminals in remote locations for the Oil & Gas industry.

*Example: Cross dock scenario for Fashion. Inbound trucks arrive after midnight, handling, sorting and paperwork carried out at night, Early morning delivery in town to shopping malls till 07:00 a.m.*



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# Our warehouses and equipment's



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# Project Logistics



## PROJECT LOGISTICS

Our project team relies on a wide network of professionals with maximum qualifications worldwide and their own engineering department

## ENGINEERING

An in-house civil engineering division provides us with the ability to perform professional route surveys, conduct structural engineering infrastructure calculations and cargo handling guidelines

## EQUIPMENT

Our heavy-duty transport equipment and THP/SL trailers, operated by professional teams are at your service



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# SOCAR Polymer Project

- Delivery 2 pieces Bullets from Balashikha r/w station (Russia) on specialized wagon platforms which arrived to Haji Zeynalabdin Taghiyev r/w station (Azerbaijan).
- As the territory opposite the station was unacceptable for the installation of cranes, we choose a more suitable area for offloading bullets.(Shows on photos below)



- We chose and prepared the area near on railway line passing in front of Sumgait Technologies Park for installation of cranes and unloading of freights.



- General quantity of Bullets were 2 pieces, each of which weighed 100 TON and with dimensions 31085mm x 4200mm x 4500mm.
- We provided of 2 cranes for offloading an on loading process.



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- Unfixing of the freight from r/w platform (instruction scheme of unfixing of freight on r/w platform, reloading from r/w platform to trailer and lashing procedures on the trailer provided by “КРИОГЕНМАШ”).
- Reloading from r/w platform to the trailer by cranes.
- Fixing and lashing of freight on the trailer.
- Transportation of the freight (transportation procedure indicated on drawings).
- The procedure of unloading at **SOCAR Polymer** yard was arranged by the same cranes and the instruction of unloading provided by “КРИОГЕНМАШ”.





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# IMA Energy Project in Sumgait

- Delivery 2 pieces Transformers from Voronezh (Russia) r/w station on specialized wagon platforms which arrived to Sumgait (Azerbaijan).



- General quantity of Transformers were 2 pieces, each of which weighed 86,4 TON and with dimension 6324mm x 2702mm x 3967mm.



- After given separation railway branch, the cargo was sent there where mobilized crane and positioned trailer on r/w station.



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- Fixed of the shipment by crane and its loading on trailer and delivered of the shipment to SOCAR Polymer Plant site.
- On total transportation and installation process of 2 pieces Transformers were usage different kind of slings, shackles and lifting beams and offloaded of both units by crane; accompanying of whole process by qualified riggers and banksman; of transportation of 2 units by low-bed trailers till final unloading point (SOCAR Polymer Plant).



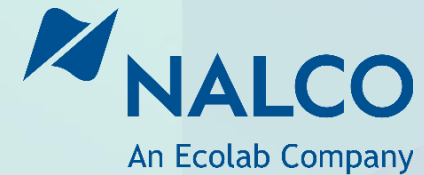




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# Clients who trust us



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