

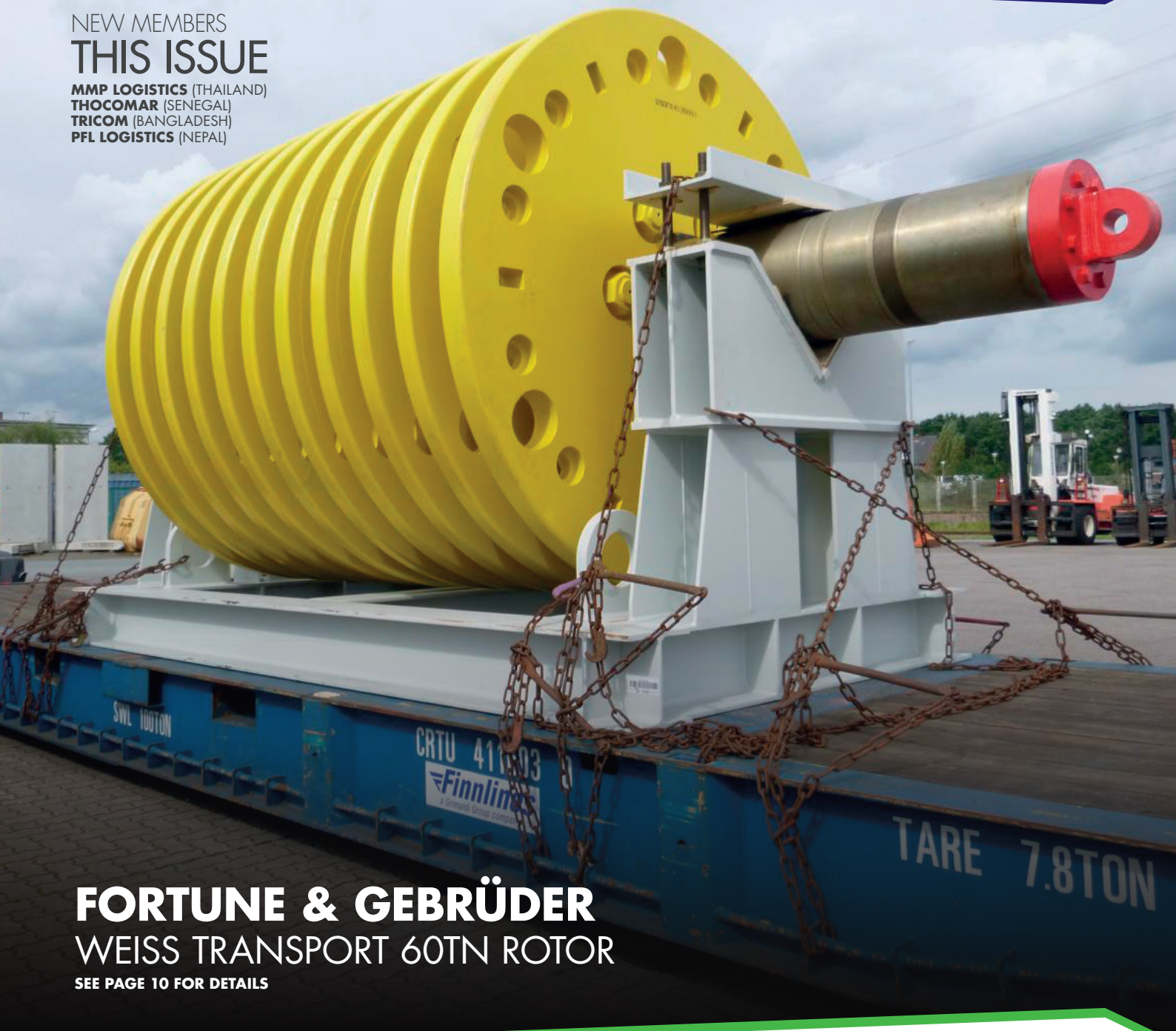
PROJECT CARGO NEWS

PCN'S BI-MONTHLY NEWSLETTER

ISSUE 35 • NOVEMBER 2017

NEW MEMBERS THIS ISSUE

MMP LOGISTICS (THAILAND)
THOCOMAR (SENEGAL)
TRICOM (BANGLADESH)
PFL LOGISTICS (NEPAL)



FORTUNE & GEBRÜDER WEISS TRANSPORT 60TN ROTOR

SEE PAGE 10 FOR DETAILS



**PROJECT
CARGO
NETWORK**

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FROM THE PRESIDENT/C.E.O.

Welcome to another packed issue of our Digital Newsletter, a free publication provided to showcase our Members capabilities and fantastic projects.

We know that it continues to be a challenging time for the industry and any extra expenses must be carefully considered. So, we are absolutely thrilled to be welcoming a record number to our 7th Annual Summit - over 180+ delegates from more than 80 countries.

I am 100% sure it will be worth it! We all work together over long distances, across cultures and languages so it is not surprising that emails and IM often lead to misunderstandings. It is easy to forget just how important body language and facial expressions are in communicating. Also, when you are all in the same room, it encourages Members to participate and ensures engagement. With over 20 years' experience, I see time and time again that these gatherings prove to be fantastic catalysts for better business.

Finally, we recently invited HLPFI to take our new online Heavy Lift and Transport course and a full page review will be coming out in a future issue of their magazine...

For now, I will close by saying "spread yourself thin" at our meeting. As it is our largest to date, there will be delegates that you may not have time to formally meet. However, you will be surprised how far a smile, a handshake and a 'pleased to meet you' can go, even if you do not have time to sit down for a 1-2-1 meeting. Impressions last, some of the best business can be done when speaking over breakfast, lunch, dinner or a drink in the hotel bar.

See you soon!

RACHEL HUMPHREY
President/C.E.O



WWW.PROJECTCARGONETWORK.COM

PROJECT CARGO NETWORK

PROJECT CARGO NETWORK is an ISO 9001 (Quality Management) and ISO 14001 (Environmental Management) certified organisation established in August 2010 to provide heavy lift and project cargo specialists access to a trusted, worldwide network of agents who could handle their specialist shipments, whilst working professionally and safely under a strict Code of Conduct.

PUBLISHER: Project Cargo Network
www.projectcargonetwork.com

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COVER: Fortune & Gebrüder Weiss Transport 60tn Rotor. See p10 for details.
Photograph supplied by Fortune.

PROJECT CARGO NETWORK cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.



ANKER & LEMAN SHIP PIPE COILS FROM THE USA TO COLOMBIA

Anker Logística y Carga in Colombia are pleased to report a recent shipment handled with their PCN partners in the USA, LEMAN.

The project consisted of 59 coils of flexible pipes shipped as breakbulk from Houston in the USA to Tolú in Colombia making use of the new Atlantic coast terminal dedicated to special bulk cargo. Andrea Manrique at Anker comments that this was the first time that cargo of this volume and commodity was handled at the terminal. Check out these photos (above) of the shipment.

Andrea continues: "This shipment was handled on EXW terms and our partners in the USA, LEMAN, helped us in the local transportation process and customs formalities providing a very good and professional service to the client and a safe delivery to the carrier".

Another successful collaboration between PCN members!

www.ankerlogistica.com, www.lemanusa.com



RENEWAL OF OUR ISO 9001 AND ISO 14001 CERTIFICATION

Earlier this month, the PCN Head Office was visited by ISOZert as they carried out ISO 9001 Quality Management System and ISO 14001 Environmental Management audit inspections.

Renewal of the certifications require continual development and improvement of business processes and we were delighted to pass with flying colours!

It was particularly important for us to renew the ISO 14001 certification as part of our on-going commitment to minimise environmental impacts and as many of our Members are working in the renewable energy field.

These certifications give us the assurance that we have an excellent foundation to carry building on and confirm the continued progress of our international network.

INTERESTED IN ISO CERTIFICATION FOR YOUR COMPANY?

We encourage Members to incorporate the above certifications into their own future business plans. Our affiliation with ISO-ZERT enables Members to obtain ISO certification at attractive rates. Please see www.isoziert.de or contact Christian on christian.dischke@isoziert.de for further details.

FAIRPLAY & W.I.S. WORK TOGETHER FOR SHIPMENT TO ALGERIA

Fairplay Shipping (members in Denmark) and W.I.S. (members in Italy) have recently worked together to deliver cargo for the food industry in Algeria. The shipment was part of a project being handled by Fairplay.

The over-dimensional cargo was collected by special trucks in Alonte in Italy and transported to La Spezia Port through the excellent expertise of W.I.S.. It was then loaded onto 2 x 40'FR and 3 x 40'HC containers, lashed, secured and covered in tarpaulins to ensure the goods were not damaged before timely shipping to Algiers, Algeria.

The OOG pieces measured as follows:

- 3 x 10.23 x 2.28 x 2.50m at 3,533kgs each (loaded into 3 x 40'HC)
- 2 x 12.84 x 2.30 x 2.50m at 5,137kgs each (loaded onto 2 x 40'FR)

www.fairplay-shipping.dk, www.gp-servizi.com



KABIR AHMED AT CONVEYOR ELECTED TO BAFFA BOARD OF DIRECTORS

Conveyor Logistics are members in Bangladesh and their Company Chairman, Kabir Ahmed, has been elected to the Board of Directors of the Bangladesh Freight Forwarders Association (BAFFA) from the 'Sammilito Parishad' panel.

Kabir comments: "There was a recent election of the BAFFA Board of Directors for 2017-19 and the 'Sammilito Parishad' panel has been elected to 14 of the 19 seats".

Conveyor Logistics were established in 1998 and have been PCN members since 2011.

www.conveyor.com.bd



LIVO LOGISTICS WITH MULTIMODAL TRANSPORT OF FILTER SEPARATOR SETS

Livo Logistics are members in the Czech Republic and Albania and have recently executed the multimodal transportation of two filter separator sets.

Each set contains pieces with weights of over 75tns and 26tns and the cargo is traveling to Veracruz in Mexico for a final delivery to Guadalajara.

www.livologistics.com

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ACT NOW !!!
Here's your chance to participate. Staff Bookings are in full swing!

CTO DO BRASIL SHIP CATERPILLAR TRUCKS TO CHINA

CTO do Brasil have over 40 years' experience in handling special projects and are pleased to share these photos of a recent shipment of Caterpillar 772 trucks.

The trucks were handled by CTO from North Brazil to China. CTO are strong PCN members in Brazil.

www.ctonet.com



CMA CGM PROJECT CARGO DIVISION TO BE GUEST SPEAKERS AT OUR 2017 ANNUAL SUMMIT

We are delighted to report that Mr. Kollatt Muhajiz, Business Development Manager for CMA CGM Project Cargo Division will be a Guest Speaker at our 7th Annual Summit, which takes place from 19-21 November 2017 at the Prague Marriott Hotel.

The 30-minute presentation on the advantages of 'Containerisation of Project & Heavy Lift Cargo' will take place on the Monday.

The session will cover the structure of CMA CGM Project Cargo Division with examples of various bookings carried on their vessels including the heaviest

containerized breakbulk piece at 457mt. The session will provide an insight to those who haven't fully explored using container services for heavy lift and project cargo movements and will cover the operational feasibility depending upon the infrastructure capacity of the port and region.

Many of our members are already working with CMA CGM, please check out these news stories, on our web site, to read more:

- Titan Handle Shipment from Italy to the USA
- Hacklin Logistics with

Huge Reactor Shipment

- Intertransport GRUBER Handle 7 Lots of Project Cargo for the Oil, Gas & Petrochemical Industry
- Gebrüder Weiss Handle Gantry Crane Bound for China
- Sadleirs & First Global Ship 4 Seismic Vibrators

You will also be able to pre-book a 1-2-1 meeting with Mr. Muhajiz when our Meeting Manager opens (subject to availability).

So please make sure you register your place at our event as soon as possible.



A COMPREHENSIVE RANGE OF SERVICES FROM PFL LOGISTICS IN NEPAL

We are pleased to announce PCN representation in Nepal with PFL Logistics Pvt Ltd. The company are almost 20 years old and located in Kathmandu.

Prajwal Acharya (Operations Manager): "PFL Logistics (ISO 9001:2008) was founded in 1998 and has developed in to one of the leading forwarding companies in Nepal under the good leadership of the management and a team of committed and motivated staff. As a fully owned Nepali Company, we provide our clients with a full and comprehensive range of services including project cargo handling, custom brokerage, domestic transportation and logistical expertise.

Our network spreads all over Nepal managed from our head office in Kathmandu. We develop strong customer bonds by listening to our clients, focusing on their needs and assisting them to develop their future goals. We set our targets by not only being a logistics provider for our customers, but working with our clients towards reaching their goals through our team of dedicated staff."

"We are able to handle a range of projects, from large and complex to small and fragile."

Please visit the online version, of this story, to download a PDF from PFL Logistics showing some case studies handled by the company.

www.pfllogistics.com





FREJA HANDLE CARGO FOR NEW PLANT IN FINLAND

In early September, FREJA Transport & Logistics took on the task of handling cargo for a new plant being built in Pori, Finland.

The largest unit was a tower with dimensions of 22 x 6.5 x 6.2m as photographed. FREJA handled and transported the cargo to the site within one day of the vessel arriving in Finland, showcasing their good project planning and execution.

www.freja.com



FLS-KAA: PIPE HANDLING SPECIALISTS

Members in Iraq, FLS-KAA are experts in handling pipes!

Their latest shipment was loaded on 8 x 40' flat-bed containers, owned by the company, on a container ship from Jebel Ali in the UAE to Iraq.

FLS-KAA's in-house crew performed the lashing and securing of the pipes on the flat-beds.

www.fleetlineshipping.com



GRUBER HANDLES PROJECT SHIPMENT TO SIBERIA BY RAIL

GRUBER Logistics are pleased to share these photos, of a recently arranged project shipment to Krasnoyarsk in Siberia by rail.

The cargo was special machinery for marble processing with dimensions of 11.10 x 2.98 x 2.50m, a weight of 27,500kg, and a value of EUR €440,000. It was collected by truck in Bergamo and transported to Slovenia where it was loaded onto a rail platform wagon and dispatched to Siberia via Slovenia, Hungary, Ukraine (where GRUBER arranged transshipment onto a wider wagon under SGS surveillance), and Russia.

Ramona Duckstein (Executive Support Manager) explains: "As there were special prescriptions for lifting and

lashing, we had to discuss and agree the loading and fixing scheme of the machine on the wagons with the relevant terminals and railway engineers to avoid any risk of damage. A special dunnage protection was built on the wagons and special tarpaulins were supplied to protect the cargo during the trip."

"A full service was arranged by GRUBER directly in Slovenia and in Ukraine, through our local partner, providing our customer with a high-quality service, as per our company policy."

Some smaller machines, such as electric panels and other spare parts, were dispatched in 10 x 40'OT containers, provided by GRUBER, directly by rail.

www.gruber-logistics.com



TURK HEAVY TRANSPORT REMOVE CRASHED F-18 IN BAHRAIN

A United States F-18 fighter jet suffered an engine malfunction and crashed on the runway at Bahrain International Airport on the 12th August. The pilot ejected from the aircraft after it ran off the runway and nobody was harmed in the accident.

Turk Heavy Transport were contracted to remove the F-18 jet plane from the crash site at Bahrain International Airport and shift it to another location using an 100tn crane and a 4-axle lowbed to lift and transport the aircraft.

Turk Heavy Transport have been valued PCN members in Bahrain since 2010.

www.turktransport.biz



AFRIGUIDE HANDLES DELIVERY OF HEAT RECOVERY STEAM GENERATOR SYSTEM

Members in South Africa, Afriguide Logistics were recently entrusted with the task of delivering a 200tn heat recovery steam generator system via Durban to a project site in Pretoria, North of Johannesburg.

The system comprised of 65 pieces shipped from Genoa in Italy and Mersin in Turkey to Durban for ultimate delivery to a brewery in Pretoria. The larger components were shipped as RoRo

static cargo loaded onto Mafi trailers with some of these pieces weighing in excess of 40tns and unusually shaped so specialist rigging and careful handling was required.

Director at Afriguide, Brad Stephens comments: "Since the entire system was shipped at the same time and had to be assembled on site in a specific sequence, some of the components had to be staged at an off-dock warehouse in Durban.

The project engineers would then 'call in' certain parts as and when they needed them. With expensive cranes and costly personnel on standby, the onus was on Afriguide to present the cargo onto the site promptly."

The entire inventory was delivered and erected over a period of two weeks and the end result was a resounding success.

www.afriguidelogistics.co.za

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Key Topics

- A 5 Year Outlook on LPG Supply & Demand Trends: Comprehensive Analysis of Market Needs
- LPG Industry in the Global Context: Assessing Current & Future International Market Shifts
- Evaluating Current & Future Market Status of Key LPG Regions in Europe
- LPG as a Crucial Alternative for Developing Markets: Expanding Future Business Opportunities
- The Importance of LPG Competitiveness & Further Market Expansion: Making LPG More Attractive to Customers
- Keeping LPG Industry Integrated & Independent: Avoiding Market Disorganisation
- Assessing Key Market Applications of The Future
- Exploring Technology Advancements
- Assessing The Future of Bio LPG Production in Europe
- LPG Supply Chains: Analysing Current Status of Terminal Capacities Projects in Europe & New Projects in Europe

Agenda Committee

Renzo Bee, **WLPGP**
Peter Lewes, **Interfax**
Borut Socic, **Petrol d.d**
Guray Isikguner, **Petrol Ofisi**
Alan Comer, **Chevron**

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- Developments In Arctic Technology to Enhance Polar Shipping
- Measures in Reducing Risks & HFO in the Arctic
- Developments & Investments into the Arctic
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- Ship Design Options & Solutions to Aid in Arctic Operations
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W.I.S. ARE CHARTERING VESSELS FOR LARGE PIPES PROJECT



W.I.S. (members in Italy) are handling an ongoing project for the delivery of 35,000mnts of pipes to Tengiz in Kazakhstan.

This full chartered vessel is number 3 of an estimated total of 10-12 vessels to deliver the large quantity of pipes. The pipes are picked up in Northern Italy and transported to the Port of Loading, Chioggia in Venice before shipping to Aktau in Kazakhstan and onto the final destination of Tengiz.

The W.I.S. services included the pick-up of cargo by standard tilt and flat-bed trailers, complete handling, storage until consolidation of all cargo was completed, customs formalities, vessel agency & preparation and the provision of manpower, equipment, material and supervision for the loading, lashing, securing and dunnage of the cargo according to the strict handling instructions provided by the client. Check out these photos of the operations.

www.gp-servizi.com

W.I.S. TRANSPORTS OOG CARGO TO KAZAKHSTAN

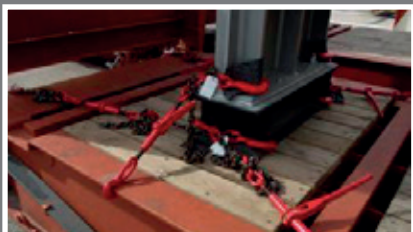
Last month, W.I.S. were awarded the transportation of 8 OOG items from Northern Italy to Tengiz in Kazakhstan by a major international forwarder.

The cargo of an 'exhaust stack anchorage' was handled on 4 trailers each holding 2 units with dimensions of 691 x 355 x 281cm and 691 x 358 x 274cm with the average weight per trailer at 6tns. The cargo was loaded for direct delivery with no transshipment, on routing IT/AT/DE/LV/RU/KZ and was completed in about 18 days to the final destination of Tengiz.

The W.I.S. services included the obtaining of road permits, provision of suitable low-bed trailers, export clearance and transit formalities.

W.I.S. have been valued PCN members in Italy since 2010.

www.gp-servizi.com



W.I.S. WITH OOG SHIPMENT FROM ITALY TO SOUTH KOREA

Italian members, W.I.S. have had a busy summer with many successful projects including the cargo photographed which was picked up from various origins in Northern Italy and shipped to South Korea.

The cargo was loaded at Venice Port for shipping to Busan. W.I.S. handled the following:

- Provision of road permits and suitable low-bed trailers for the collection of the OOG cargo
- Pick-up of general cargo by tilt & flat-bed trailers
- Complete handling
- Storage until consolidation of all cargo was completed

- Customs formalities
- Pick-up of empty containers
- Stuffing, blocking & bracing
- Production of suitable wooden saddles to ensure a safe & sound voyage and delivery at the final destination
- Lashing certification of cargo loaded on FR containers

The shipment was sensitive and urgently needed at the destination and due to strict handling guidelines, all lifting and securing plans and procedures were required by the client. The whole loading process involved the use of heavy lifting equipment as well as special lashing and dunnage. W.I.S. ensured the client's full satisfaction with their reliable services.

The OOG cargo was loaded onto 10 x 40' and 20' FRs with details including:

- 2 x 40'FR loading 9.13 x 2.20 x 2.21m – 22tns each
- 1 x 40'FR loading 9.75 x 3.90 x 3.39m – 12tns
- 1 x 40'FR loading 7.79 x 1.24 x 1.85m – 9.2tns
- 1 x 40'FR loading 4.84 x 2.07 x 2.67m – 3tns / 5.20 x 2.40 x 2.50m – 16.21tns
- 3 x 20'FR loading 5.20 x 2.40 x 2.50m – 16.21tns each
- Plus, general cargo loaded onto 6 x 40' DC

www.gp-servizi.com



FORTUNE & GEBRÜDER WEISS TRANSPORT 60TN ROTOR

Recently, Fortune International Transport (members in Italy) transported a 60tn rotor in cooperation with Gebrüder Weiss (members in Austria).

The rotor was moved by road with permits and escorts from Italy to Lübeck in Germany where it was transferred onto a MAFI and shipped 1,500km by ferry to St. Petersburg in Russia before continuing by road to the final destination.

The journey totalled 1,400km by road in Europe, 1,500km by sea in the Baltic and 600km from St. Petersburg to the final destination in Russia. The rotor is photographed during the operations.

This is the second movement with the same cargo and route handled by Fortune, a year after the first. Managing Director at Fortune, Paolo Federici comments; "We have yet another similar but bigger shipment planned for Spring 2018 – stay tuned!"

www.fortuneitaly.it
www.gw-world.com

KHIMJI RAMDAS DELIVER RIG & ACCESSORIES IN OMAN

Khimji Ramdas Projects & Logistics Group are members in Oman and have successfully delivered a RIG 106 carrier and mast as well as their accessories to one of the major players in the oil & gas industry.

The rig and its parts were brought to Oman from Jakarta in Indonesia on board a multi-purpose heavy lift vessel, self-geared with 4 cranes of 32m/24m outreach. After discharging at Sohar Port in Oman, the cargo was customs cleared and the OOG packages were successfully delivered to Nizwa, around 350kms away from the Port. Khimji Ramdas handled the entirety of the Oman leg, right from the discharge of the cargo until final delivery.

The rig carrier (on wheels with dimensions of 1542 x 270 x 310cm and weighing 25tns) and the rig mast (with dimensions of 1875 x 255 x 160cm and weighing 18tns) were the most critical parts, not only in terms of their size, but also due to their sensitivity to the whole package. The heaviest pieces were the 2 pipe boxes

weighing 36tns each (dimensions of 1088 x 295 x 125cm).

3 x 100tn low-beds (carrying the rig carrier and the 2 pipe boxes), 1 x 18m long flat-bed (carrying the rig mast) and 6 x 12m long (and 3m wide) flat-beds were used to transport the OOG components to Nizwa whilst the in-gauge components were carried in 12m flat beds. A total tally of 13 trailers were used in the whole project with the dispatching from port and the offloading operations at site handled with 100tn cranes.

Traversing the distance of 350kms, through the city limits of Sohar, Muscat and Nizwa was the main challenge of the job. However, despite all odds, the whole operation was successfully and safely completed by Khimji Ramdas within a span of just two days from customs clearance.

Khimji Ramdas would like to thank all the project stakeholders for providing this opportunity to deliver successfully, yet again.

"Khimji Ramdas in Oman – providing synergy to the growth movements in Oman."

www.khimji.com/projects-Logistics/en_index.php



CASE STUDIES FROM THOCOMAR SHIPPING AGENCY IN SENEGAL

We are pleased to welcome Thocomar Shipping Agency as new members in Senegal. Located in Dakar, the company was established in 1989.

Their main services include project cargo & heavy lift, chartering, ship agency, stevedoring, trucking and customs clearance.

Managing Director at Thocomar, Michel Thoumas states they are keen to join PCN:

"...to expand and develop our business and become an active and dependable member".

The photographs below show four different projects handled by Thocomar Shipping Agency, as follows:



PROJECT 1

A charter from Chennai in India to Dakar in Senegal for a coal power plant. Challenges for the project included discharging the cargo onto low-bed trailers and the delivery to the site which involved very bumpy and sandy roads.



PROJECT 2

An exhaust gas boiler and a large plywood box of equipment shipped from Qingdao in China to Dakar, Senegal. The cargo weighed a total of 81,118kgs at 306.745cbm and was lashed with chains before shipping.



PROJECT 3

A shipment of vehicles for MINUSMA (United Nations Multidimensional Integrated Stabilization Mission in Mali).



PROJECT 4

Equipment received by Thocomar for I.C.S. (Industrie Chimique du Senegal), a local fertiliser plant.



CEA PROJECT LOGISTICS DELIVER ROCK CRUSHER MACHINE IN THAILAND

CEA Project Logistics in Thailand are a well-established company, operating since 1999 and experts in project cargo and heavy lift services. They recently undertook the transportation and delivery of a 51tn rock crusher machine.

The machine was transported directly from the retailer's factory in Saraburi to the client's stone quarry in Suphan Buri at a distance of 100km. A CEA prime mover was used to pull the specially fabricated trailer with the rock crusher loaded on-board as pictured above.

CEA also arranged a police escort, along with their own escort vehicles, to ensure maximum safety on the roads during transportation through the day and night. This is the first of several crushers that will be delivered by CEA throughout Thailand.



CEA HANDLE TRANSPORTATION OF LARGE CHEMICAL TANK & TRAILER

CEA Projects have recently handled the transportation of large chemical tank and trailer from Hanoi in Vietnam to Ghana.

Marketing & Communications Manager, Earl C. Brown explains: "The delivery of the chemical tank and trailer marked the largest shipment that had arrived at Noi Bai International Airport in Hanoi. CEA Vietnam, working in conjunction with the Russian airline, arranged the unloading of the tank and trailer as one unit, the transport to Hai Phong Port and then the loading onto the vessel for export to Ghana."

The experienced team of logistics professionals at CEA Projects Vietnam provide a full scope of high-quality logistics services incorporating the latest advances in safety procedures both locally in Vietnam as well as internationally.

CEA WITH ETHOXYLATION PLANT PROJECT

CEA Project Logistics (members in Thailand, Myanmar, Vietnam and Laos) were recently contracted for preservation services, the installation of steel and wood supports, weighing and centre of gravity (CoG) reporting as well as the loadout of 15 modules and 3 filtration vessels for an ethoxylation plant in Pasadena, Texas in the USA.

The CEA team designed, fabricated on-site and installed temporary steel and wooden supports for over 300 valves. Each support secured every valve in position to prevent damage and stress to the pipe work and other structures during transportation.

The Project Engineer for CEA assisted by providing services for the weighing of each of the 15 modules and 3 vessels and providing detailed engineering CoG weighing reports to the clients. The preservation work was carried out for every control valve and pump on each of the modules and pipe racks to ensure protection against oxidation rust and dust from moisture and air.

For the final part of the project, CEA provided a full scope of loadout services to transport the 18 units on hydraulic trailers from the fabrication shipyard to alongside the vessel at Laem Chabang Port in Thailand. Route transport surveys were carried out beforehand and a CEA escort vehicle accompanied each convoy to ensure maximum safety during the transportation. The cargo was then readied for export and loadout was completed by the vessels on-board cranes.

A professional job as always from CEA Project Logistics.



CEA WITH MINING TRANSPORTATION TO LAOS

CEA Projects Vietnam have recently completed the transportation of a large mining excavator from Laem Chabang Port in Thailand by vessel to Vung Ang in Central Vietnam and then across the border to the mine site located 500km into Laos.

The body of the excavator measured 5.4m wide and weighed 70tns. The rest of the unit was spread over 6 trucks with each trucking carrying over 30tns.

The move was critical for the mine site and was delivered under extreme safety conditions due to the route being hit by a typhoon just two days prior to transportation which limited both the quality and width of the road.

www.ceaprojects.com



INSIGHT.

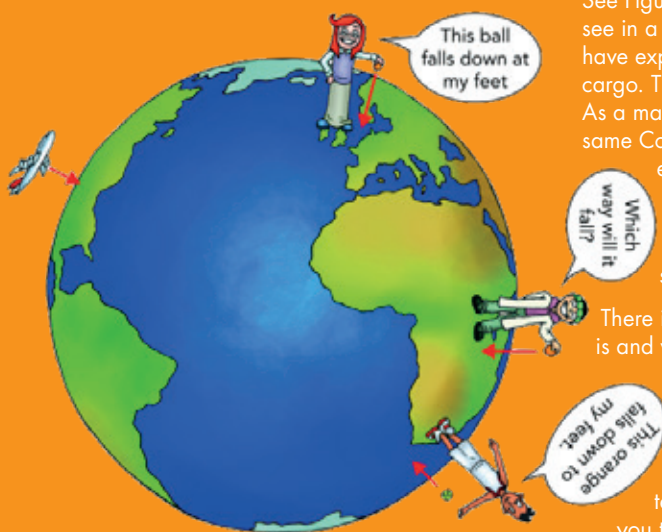


MARCO J. VAN DAAL

THE "INSIGHT" ARTICLES ARE ALL GEARED TOWARDS EXPLAINING SEEMINGLY COMPLEX MATTERS IN SIMPLE TERMS.

Marco J. van Daal has been in the heavy lift & transport industry since 1993 starting with Mammoet Transport from the Netherlands and later with Fagioli PSC from Italy, both esteemed companies and leading authorities in the industry. His 20 year plus experience extends to 5 continents and over 55 countries and has resulted in a best selling book "The Art of Heavy Transport" which is available at www.the-works-int.com.

Marco has a real passion for sharing knowledge and experience, the prime reason for his frequently held seminars all over the world. He currently resides in Aruba, Dutch Caribbean, with his wife and two daughters.



IN THE BEGINNING...

Let me take you back in time, not just a few years but to the beginning of our universe. It is now generally accepted that our universe started with a "Big Bang" some 14 billion years ago. See Figure 1. You may wonder how scientists figured out its age. This is actually a lot less complicated than you might imagine. They found traces of matter (dust, meteors, planets, stars) that are at least 14 billion years old, and by definition if something within our universe is 14 billion years old, our universe must be at least that old. How do you know something is 14 billion years old. By looking at stars. It was established that the bigger (massive) a star is the brighter it shines. You don't have to be a rocket scientist for this. They also saw that big stars burn through their fuel a lot faster than small stars. A star 10 times the mass of the sun will burn up in about 20 million years while a star with only half the mass of the sun will burn up in 20 billion years. With the star's brightness and a tiny bit of mathematics the universe's age was established. Keep in mind that a few million years plus or minus doesn't make a big difference.

NOTE: To put this age in perspective let's assume that a 24 hour clock started ticking 14 billion (14,000,000,000) years ago when the universe started to exist.

When our ancestors started appearing some 6 million years ago, the time was 23:59:23 The modern form of humans only evolved about 200,000 years ago at 23:59:58

Since the beginning of the universe 24 hours ago, we humans have been around for the last 2 seconds.

Why is this cosmos info important for an article about heavy lifting and heavy transport. Well, the discoveries that the scientists made (mentioned in the previous article; Newton, Archimedes, Galileo etc) did not occur in a nice chronological order. Newton's laws of gravity were formulated in the 1680's although gravity is at the core of almost every scientific discovery (even discoveries made before Newton was even born) and originates from the beginning of our universe.

While the scientists were studying the planets they noticed that planets move. More importantly, they noticed that the movement is depending on other planets and/or stars being in their vicinity. As if they are being attracted like magnets. This is indeed the case. Matter in general attracts other matter in its vicinity. The more matter in the object (such as a planet) and the more dense the matter is (kg/m^3) the higher the attraction. This attraction is the core force of our universe and prevents us from falling off our planet. It is called gravity.

When we stand on Earth gravity is the force that keeps our feet on the ground. Every force has a direction (we will see this in a future article), the force of gravity is no exception and is directed toward the center of our planet. Hence the expression "Center of Gravity" or CoG. This force makes sure that everything that falls, falls towards the center of Earth. See Figure 2. Every object, not just a planet, has a Center of Gravity (this we will also see in a future article) on which the gravitation force of our planet acts. You probably have experience with Center of Gravity information when shipping, lifting or transporting cargo. This CoG as indicated on the cargo is the point on which the gravity force acts. As a matter of fact, many other forces that we are dealing with in our industry act on this same CoG point as well. Think about acceleration forces and centrifugal forces (these you experience when you go around the corner), just to name a few.

NOTE: The Center of Gravity of an object (not being a planet) is sometimes called Center of Mass. It is the same point but the latter name makes more sense for objects.

There is much controversy and misunderstanding about the Center of Gravity, what it is and what it does and what it represents. Because it is so often misunderstood, it is often neglected, this is a dangerous thing to do. Not knowing where the CoG is located means not knowing how gravity will act on the object. This can have very serious consequences.

The goal of this article is to give you a better understanding of gravity and the terminology surrounding it. I believe that building up to it from the Big Bang gives you this better understanding.

The next article will explain how gravity causes and influences our tides.



BRASPORTO DELIVERS PROJECT CARGO TO NORTHEAST BRAZIL

Members in Brazil, Brasporto have successfully handled a project involving 4 special containers, totalling 350cbm, containing can wash machines and ovens together with their spare parts, delivered to Fortaleza in Northeast Brazil.

Trade Lane Supervisor, Fernando Piza: "Due to the size of the exceptional containers (as pictured above), the specialist project division at Brasporto carried out a detailed analysis to avoid any issues considering the poor road conditions in the area. The cargo origin was Jebel Ali in the UAE, where our trustworthy and reliable partner, Peter K. Mathew (Managing Director of FLS-KAA, PCN members in Iraq) done a great job, heading a competent, smart, and fast operation and communication."

Brasporto was chosen for the project because of their excellent knowledge in the industry. The company are capable of 'turning the complex into a simple process' in heavy lift projects in Brazil as well as aid, pharmacy, health care, perishable, paper, machinery and electronics.

www.brasporto.com
www.fleetlineshipping.com

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SCANDINAVIAN EXPRESS COMPLETE ANOTHER EXTRAORDINARY BRIDGE PROJECT

Polish members, Scandinavian Express have completed another impressive bridge project! The oversized transport consisted of 5 steel elements delivered from Poland directly to the Värmdöleden Rail Bridge site in Stockholm, Sweden.

The biggest element transported, measuring 37m in length and 6m wide and weighing 40tns, was a particular challenge passing through tunnels in Sweden as well as during ferry loading and unloading. The entire project involved more than 160tns of steel construction.

Please visit the online version of this story to watch a great video from Scandinavian Express showing the extraordinary transportation.

SCANDINAVIAN EXPRESS COMPLETE OVERSIZED TRANSPORTATION FOR BRIDGE PROJECT

Scandinavian Express have completed the oversized transportation of bridge elements for Sandsøya Island, Norway where communication links are being established to connect the 3 islands of Bjarkøya, Sandsøya and Grytøya.

The project consisted of 3 bridges delivered from the Czech Republic directly to the site on Sandsøya Island. Michal Trojanowski (Sales & Marketing Director at Scandinavian Express) concludes: "Bridges for only 40 inhabitants? Yes, it is possible in Norway! We were pleased to successfully complete this important transportation to the satisfaction of our client."

The oversized elements of the bridge (steel beams) are shown in the photos, during transportation, as well as a map of the region showing the bridges.

www.scandinavianexpress.com





FAIRPLAY HANDLE CO₂ PRODUCTION EQUIPMENT

Danish members, Fairplay Shipping are pleased to share these photos of a recent project involving CO₂ production equipment for the food industry in Algeria.

The cargo was delivered from the factory in Denmark to Bremen in Germany in special trucks before being lifted and placed on the quay for shipping as breakbulk to Algiers, Algeria.

The OOG pieces measured as follows:

- 2 x 18.02 x 3.30 x 3.35m – 28,000kg each
- 1 x 7.21 x 3.55 x 3.55m – 20,000kg
- 1 x 2.84 x 2.36 x 2.20m – 1,065kg

Fairplay Shipping were established in 1973 and are project cargo specialists. They have been PCN members in Denmark since 2014.

www.fairplay-shipping.dk

PGS LOGISTICS WITH BREAKBULK SHIPMENT TO BRAZIL

The project department at PGS Logistics have recently completed a breakbulk shipment to Rio de Janeiro, Brazil.

10 units of kiln shells plus parts totalling 91,740kg and 369cbm were loaded in Shanghai with BBC Chartering earlier this month. The final destination is a pozzolana cement plant in Brazil.

PGS Logistics were responsible for the domestic transport coordination up to the port of destination as well as the loading and lashing.

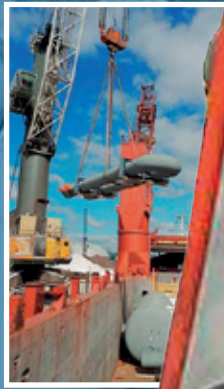
“PGS reviews the project requirements and plans out the safest and most efficient way to deliver project cargo through multiple modes of transport. We ensure that projects are delivered safely, on time and within budget. Our commodity project experience includes oil & gas, industrial plants, chemicals, power generators, machinery, coal and vehicles (buses & cranes) with our trade route project experience including within intra-Asia, from/to Asia-Latin America, Asia-Europe, Asia-Africa and Asia-North America.

PGS Logistics - Over 200 years of shipping expertise teamed up with local knowledge.”

For more information, please contact Helmut Horvath (Director) on helmut@parisigs.com or Ben Bin (Project Department Supervisor) on t1m-benbin@parisigs.com.

www.pgs-log.com





COORDINADORA PERFORMS HEAVY LIFT PROJECT IN NORTHERN SPAIN

Coordinadora Internacional de Cargas are members in Spain and have successfully performed another super heavy lift project.

The cargo was transported from Spain to Namibia and given the amount of weight to be carried, the operation was divided into two shipments. Six pieces at over 300tns each and two more at 235tns each were shipped in two different vessels from the Port of Bilbao in Northern Spain to the Port of Lüderitz, Namibia.

Executive Director at Coordinadora, Pablo Higuera: "We believe in working closely with our clients to identify their needs. Once again, our working method and corporate philosophy has allowed us to, not only to meet their requirements, but to exceed their expectations. In this particular project, we had to work on a very tight and strict schedule and we were able to deliver in time and meet the commitments that we previously established with our client."

A well-handled project from Spain to Namibia by Coordinadora with satisfying results for their client.

www.coordinadora.eu



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*Rachel
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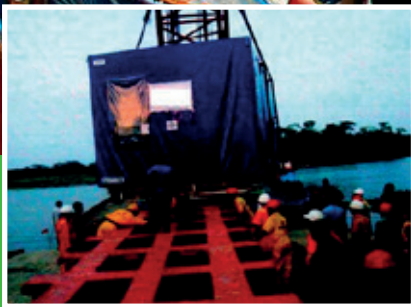


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TRICOM IN BANGLADESH ARE COMMITTED TO PROJECT CARGO ACTIVITIES

We are pleased to report Tricom Freight & Logistics Ltd are new members in Bangladesh. With offices in Dhaka, Chittagong, Mongla and Benapole, the company have extensive experience in a range of different projects for a variety of industries.

Tricom are members of the Bangladesh Shipping Agents Association (BSAA), BCAA (Bangladesh Customs Agents Association), Bangladesh Freight Forwarder Association (BAFFA) and FIATA. Their main services include project cargo, heavy lift, OOG transportation, sea, road, barge, rail & air freight, breakbulk cargo, bulk chartering, dry cargo chartering, shipping agents, port services, customs brokerage and stevedoring.

Managing Director, N.C. Ghosh (Kazol): "Tricom Freight & Logistics was established in 2004 with the core activity of shipping solutions for project cargo & heavy lift international forwarding, shipping & bulk chartering agents and customs brokerage covering all ports of Bangladesh."

"Our project cargo & heavy lift shipping solutions are furnished to international or local requirements and remains our core activity. The Tricom team are focused on industries such as; oil & gas, energy, power generation, mining, construction and infrastructure."

"We offer full logistics & shipping solutions for projects, heavy lift and OOG cargo from the initial planning and budgeting phase to the final delivery and facility start-up. These solutions include

feasibility and transport engineering studies, route surveys, risk evaluations, project development, performance reviews, development & presentation of drawing charts, project surveys as well as complete operations and supervision."

Tricom Freight & Logistics operate according to following standards and certifications:

- ISO 9001:2008 – Quality Management System
- ISO 14001:2004 – Environmental Management System
- OHSAS 18001:2007 – Occupational Health and Safety Management System
- ISO/IEC 27001:2005 – Information Security Management System

Photos of project cargo and heavy lift work, performed by Tricom, are shown.

www.tricomgroupbd.com



GOLD STAR DELIVER OIL REFINERY EQUIPMENT IN RUSSIA

Gold Star Consulting have successfully delivered equipment for an oil refinery from Italy to Russia. The project consisted of a total of 64 packages, with some of the main OOG units measuring 7.85 x 4.00 x 4.26m (42tn) and 6.98 x 4.00 x 4.06m (57tn).

The entire shipment was moved from Chieti Scalo in Italy by multimodal transport (road/ferry/road) via Lubeck Port to Saint Petersburg Port in Russia. After the import customs clearance was completed, all units were delivered to the customer by road transport. Gold Star were responsible for the complete logistics solutions which included a load survey at the suppliers site, road transportation, permits, pilots and the reloading at ports. Photos of some of the large pieces are shown above.

Well-coordinated work and the strong experience of their European and Russian offices has proved that Gold Star Consulting is a reliable partner in project cargo transportation and logistics.

Gold Star Consulting are PCN members in Russia, Finland and Estonia.

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PCN proudly collaborate with many of the world's leading exhibitions including events in the oil and gas, construction, power and energy sectors. You can view all our current collaborations on our Endorsed Exhibitions page.



GOLD STAR SUCCESSFULLY DELIVER INDUSTRIAL VENTILATION EQUIPMENT

Gold Star Consulting (members in Russia, Finland and Estonia) have successfully delivered industrial ventilation equipment from Heist-op-den-Berg in Belgium to Saint Petersburg for the new Gazprom tower, Lakhta Center.

The project contained a total 16 packages with widths of 3.65m. All the cargo was moved from Heist-op-den-Berg by multimodal transportation (road/ferry/road) via Antwerp Port to Saint Petersburg Port, Russia. After the import customs clearance was completed, all units were delivered to the customer by road.

Gold Star were responsible for the complete logistics solutions including a load survey at the suppliers site, road transportation, permits, pilots and the reloading in ports.

The well-coordinated work and strong experience of Gold Star's European and Russian offices has again proved that they are a reliable partner in project cargo transportation and logistics.

www.projectlogistics.fi



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www.cargconnections.net



15 years after starting her first company (Universal Freight Organisation) and to complete her trio of networks, Rachel Humphrey launched **Cargo Connections**, a general cargo network offering a Restricted Representation policy.

The organisation now contains over 100 Members and our 3rd Annual Assembly takes place in March 2018 in Prague.





GLOGOS DELIVER WIND TURBINES TO ULYANOVSK

Glogos in Russia have recently delivered the second batch of wind turbines from Shanghai in China to the river port of Ulyanovsk. The total cargo volume amounted to 40,000ftms with the length of each blade at 54m and the height of each base at 4.85m. Glogos handled the ocean freight shipping with transshipment to river barges made in the port of Constanta (Romania). The whole project was performed in two batches – in autumn 2016, the towers of wind turbines were transported and the propellers were delivered during August 2017.

For the 'river-sea' vessels, a reinforcement deck for loading the heavy cargo was specially made. Whilst at the port of Constanta, the Glogos team organised the transshipment of the blades with a three-tiered loading system on barges, the modelling and planning of which was carried out in advance and tested in the port of Shanghai. The Project Manager, Maxim Yakovlev comments: "This arrangement allowed us to optimally place the entire cargo on only two barges and save the customer's resources".

The cargo owner is the power company, Fortum. Glogos is specialised in the international transportation of heavyweight project cargo such as autoclaves, presses, equipment, and turbines as well as factories, oversized equipment, metal structures, production and assembly lines.

www.glogos.net



KAMOR LOGISTICS DELIVERING TUNNEL BORING MACHINES TO TEL AVIV

Kamor Logistics in Israel is transporting OOG units of tunnel boring machines (TBMs) into the extremely congested suburban heart of the Tel Aviv metropolitan area. They are serving both acting construction companies of the TLV Metropolitan Light-Rail Project and have now delivered 7 out of 8 TBM units (each totalling around 1,000ftns and together, building 120m long machines). 6 of the units were exported from China with 2 from Germany.

“Odd size equipment and machine modules needed to be delivered in a very meticulously coordinated sequence into the different sites taking into consideration the road-use limitations of central motorways during rush-hours and restricted working hours at sites in residential neighbourhoods.”

Kamor Logistics’ devotion and attention to the constraints imposed by regulating public authorities has awarded them the trust of several international clients operating in the country as contractors on national infrastructural projects which is one of Kamor’s main areas of expertise. Companies such as Herrenknecht, Bauer, H+E, CRTG, CCECC, PMEC and others applaud Kamor Logistics for ensuring their client’s safe passage through the country’s roads and regulatory pathways.

www.kamor.co.il

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EXG COMPLETE TRANSPORTATION OF LARGE ABSORBER IN INDIA

Indian members, Express Global Logistics (EXG) have successfully completed the national transportation of a large absorber from Panvel to Dahej.

The transportation of the absorber was a challenging job, mainly due to the length of the cargo at 39m. A detailed route survey was carried out beforehand by EXG to avoid any problems and solve turning radius issues.

Nandit Dayal at EXG comments: "Our team had to overcome many difficulties during transportation such as an overhang of 10m, the blocking of traffic at various locations such as Kasara and Nashik, having to take the wrong side of the road on Kasara Ghat and a single road from Songir to Ankleshwar."

The absorber was delivered to site within 10 days against the 15-day time period given by the client. A great achievement for the EXG team considering the length of the cargo.

Check out the photo of the journey (above) and read about specific details of the job below:

- Cargo Description: Absorber
- Dimensions: 39.0 x 4.3 x 4.3m
- Weight: 81.81mt
- From: Panvel
- To: Dahej
- Distance: 660km
- Route: Panvel - Kalamboli - Mumbra - Kasara - Nashik - Shirpur - Shahada - Dediapada - Ankleshwar - Bharauch - Dahej
- Axle Combination: 6 axles + 15m drop deck + 4 axles

Critical Operations:

- Turning radius at various locations carrying the 39m long piece
- Movement at night inside city areas of Navi Mumbai, Nashik & Ankleshwar
- Having to take the wrong side of road and blocking traffic at Kasara Ghat
- Using a single road from Songir to Ankleshwar
- Delivering the package in 10 days, well inside allotted time frame of 15 days

Express Global Logistics (EXG) are project specialists, established in 1946 with headquarters in Mumbai, India. An asset based company with a pan-India presence, EXG are backed by their own fleet of Goldhofer hydraulic axles, cranes up to 450tns and warehouses.

www.expressworld.com



EXG COMPLETE TRANSPORTATION OF CONVECTION MODULE

Express Global Logistics (EXG) are members in India and have successfully completed the national transportation of a convection module from Por to Gadepan. The challenging parts of the transportation was the height of the cargo with the stool base of the package coming below the level of the loading bed and passing through the flood hit areas of Gujarat and Rajasthan.

Nandit Dayal at EXG explains: "Our operation team professionally negotiated all the hurdles and delivered the package well within the allocated time at Gadepan through heavy rains & floods. Many LT wires had to be negotiated and for 3 HT wires, power shutdown permission had to be obtained from the local authority which was swiftly managed by the field staff without stopping the transportation."

The stool base of the package, which was below the axle bed, also required extra care during transportation because of speed breakers & turning of the axles. CAD software was used to assess the safe passage in critical turning roads and sideway obstacles. Also, due to the over-width of the package, it required the opening of sensors at three toll plazas with permission from the toll authorities to allow the cargo to move safely."

EXG once again completed the task successfully by safely delivering the job at customer's site in time.

Express Global Logistics are project specialists, established in 1946 with headquarters in Mumbai, India. An asset based company with a pan-India presence, EXG are backed by their own fleet of Goldhofer hydraulic axles, cranes up to 450tns and warehouses.

Critical Operations:

- Transportation of package through flood hit regions and damaged roads
- Negotiated with many electrical LT wires & HT wires, highway toll plazas and other overhead obstructions
- Managing turning of axles as the stool base of the package was below the axle bed (restriction on wheel turning to 30°)

Project Details:

- Cargo Description: Convection Module
- Dimensions: 12.4 x 5.2 x 5.5m
- Weight: 65mt
- Axle Combination: 1 puller + 10 Goldhofer hydraulic axles
- From: Por, Baroda, Gujarat
- To: Gadepan, Kota, Rajasthan
- Distance: 853km
- Route: Por - Ahmedabad - Palanpur - Pindwara - Mangalwad - Katoda - Gadepan

www.expressworld.com

PROCAM LOGISTICS AWARDED 'PROJECT MOVER OF THE YEAR' AT MALA

Earlier this month, Procam Logistics (members in India) were awarded 'Project Mover of the Year' at the 8th edition of the All India 2017 Maritime and Logistics Awards (MALA) in Mumbai.

MALA has emerged as the authoritative recognition of quality service, best practices and innovation in the various segments of the maritime and logistics sectors in India. Over 30 categories are scrutinised by an eminent jury drawn from various segments of the industry, comprising some of the leading lights of the fraternity.

The category of 'Project Mover of The Year' was judged on performance and key parameters such as type and size of cargo handled, year-on-year growth, number of projects, number of equipment owned and customer satisfaction.

The photo shows Director, Mr. Nilesh Sinha and Manager, Ms. Sanjna Vardhan receiving the award for Procam Logistics from Mr. A.K. Bose from the Mumbai Port Trust and Mr. Ashish Sheth of Sarjak Container Lines.

The PCN Head Office is very pleased to have the MALA Project Mover of the Year as our members in India! Congratulations to all at Procam on this excellent recognition of their project cargo expertise.

Procam Logistics is an asset based, integrated logistics service provider established in 2010 with offices in Mumbai, Gurgaon, Delhi, Kolkata, Chennai, Bangalore, Hyderabad and Vadodara in India. They specialise in project cargo management, heavy cargo & ODC transportation, installation,



custom clearance and providing indirect tax consulting services. They have their own fleet of 120 axles including Goldhofer hydraulic axles and 2 U.S. Lift System, 400mt capacity, 4-point lift jack system.

www.procamlogistics.com

LCL LOGISTIX CHOSEN AS 'FREIGHT FORWARDER OF THE YEAR – CONTAINERIZED' BY MALA



LCL Logistix in India are very pleased to announce they have been chosen as 'Freight Forwarder of the Year – Containerized' at the 8th edition of the 'Maritime & Logistics Awards 2017 (MALA)' held at The St. Regis, Mumbai.

LCL Logistix is a well-renowned company in the Indian logistics & supply chain industry and this award shows their commitment to high-quality services and operational execution. MALA is one of the commanding acknowledgements of service excellence, superlative practices and innovation in various segments of the maritime and logistics sector. Photographed is Mr. Ravi Menon (Director), 1st from left, and Mr. Unnikrishnan Nair (Managing Director & CEO), 2nd from right, receiving the award from Dr. John Joseph, IRS, Director-General GST Intelligence.

"Designated by a bench comprising

some of the most prominent 'who's who' of the maritime and logistics fraternity, it gives us immense pleasure, tremendous enthusiasm and excitement in being a part of this ceremony which is termed as an award of the sector, by the sector and for the sector. This accolade acknowledges our company's operational performance, year on year growth, new innovations, end to end logistics & customer satisfaction.

The event was attended by real chieftains, industry stalwarts and specialists, along with policymakers and regulators who turned out in numbers to congratulate and applaud their friends, peers, colleagues and associates. This award is an extended recognition to LCL's existing facilitations conferred by several industry associations.

This honour is testament to the fact that the company's transformation from a

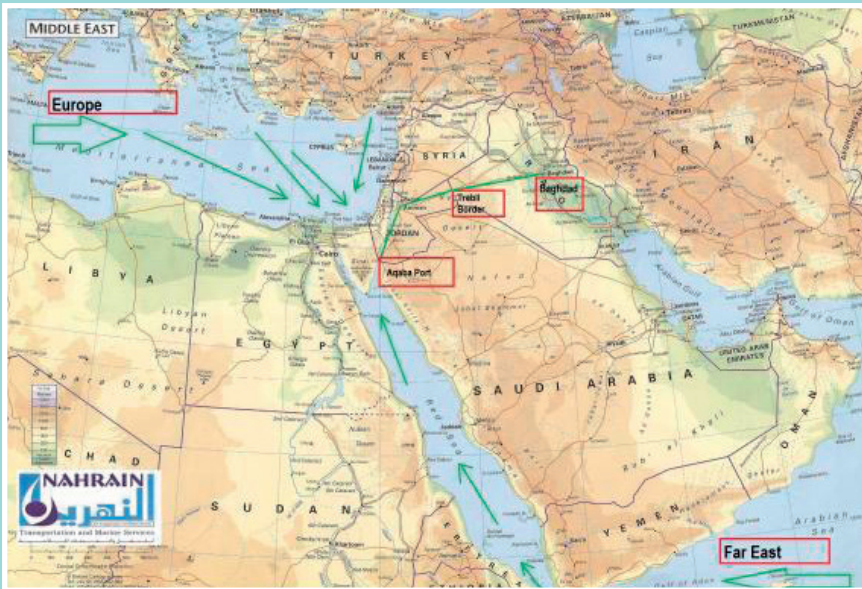


sole freight forwarding entity into an integrated logistics solution provider is based on its operational expertise and service excellence. Today, our company is competently riding on its asset heavy business model and driving its ardent ability of understanding the changing needs of business, service excellence and standardization."

Congratulations from the PCN Head Office to LCL Logistix on this acclaimed award!

Established as LCL Agencies in 1997, the company has grown leaps and bounds. Headquartered in Mumbai, offering integrated supply chain solutions, LCL Logistix is an ISO 9001:2008 certified logistic player with a pan India network of 32 offices. They have been PCN members in India since 2011.

www.lcllogistix.com



AL NAHRAIN WITH OIL PROJECT IN IRAQ

Over the summer, Al Nahrain have delivered OOG cargo for the State Company for Oil Project (SCOP) and the Ministry of Oil in Iraq.

The cargo was picked up at Umm Qasr Port and delivered to the SCOP location in Al-Latifiya, Baghdad. The shipment included a centrifugal pump, main pump, booster pump, pumping system and other accessories and equipment. The whole project was transported on 10 containers - 2 x 40'BX and 1 x 40'HC with the OOG pieces handled on 7 x 40'FR with measurements as follows:

- 2 at 11.20 x 3.10 x 3.17m
- 2 at 8.40 x 3.10 x 3.17m
- 11.90 x 3.55 x 3.25m
- 11.10 x 2.55 x 3.55m
- 9.32 x 2.35 x 2.55m

The shipment arrived at the port in three lots to deliver to the plant for the same project. Al Nahrain's scope of work began at Umm Qasr Port and included the cargo handling, clearance, transportation for delivery and unloading at final destination. They also arranged an escort and constant updates for the transport from port to site and provided the required equipment, vehicles, cranes, forklifts, tools and labour for the operations.

Ragheb Banat (Deputy General Manager) concludes: "We were awarded this project as a sub-contractor by one of our important clients who obtained it directly from SCOP. Our team was on-hand at every stage of the operations to supervise loading at Umm Qasr Port, escorting the trucks from port to site, and during unloading at the final destination."

A professional job properly handled by members in Jordan and Iraq, Al Nahrain.

www.nahrainco.com.jo

AL NAHRAIN REPORT REOPENING OF TREBIL BORDER CROSSING BETWEEN JORDAN & IRAQ

Members in Jordan and Iraq, Al Nahrain are well-experienced in reliably handling full scale project cargo and heavy lift shipments with expert capabilities. They are pleased to report the official reopening of the Trebil Border Crossing between Jordan and Iraq.

Director of Operations & Logistics Services at Al Nahrain, Ragheb S. Banat explains: "The only border crossing between the countries has been closed for 2 years and the revival of cross-border traffic could help bring normality back to Iraq's Anbar border province. It will also give a boost to Jordan's sluggish economy.

Iraq is a key market for Jordan, and exports have dropped by more than two thirds after the 2015 closure. Iraqi officials said that the highway linking the border with Baghdad is safe, with security provided by Iraqi troops since late last year."

"We are glad to announce this news to our PCN partners and express our delight as the re-opening will have an important impact on cargo freight transactions and international cargo traffic in all aspects (sea, land and air) from all over the world to Iraq via Aqaba Port in Jordan. We are sure that most freight forwarding companies, as well as supply chain firms, will be equally glad to hear this news."

Please visit the online version, of this story, where you will find a link to an article, on the re-opening, from The New York Times.





M-STAR ORGANISE SHIPMENTS OF 'GRABS' TO WORLDWIDE DESTINATIONS

Members in the Netherlands and Georgia, M-Star Freight Services are pleased to share an OOG project they are currently handling.

For the past year, M-Star have been organising shipments of 'grabs' to worldwide destinations. The grab units are used in bulk handling operations and have capacities from 25-60cbm.

Peter Terhorst (General Manager of Export and Projects) comments: "We found the right solutions for our client by loading, lashing and securing the cargo onto flat containers and for the bigger units, we shipped on a breakbulk service".

www.mstarfreight.com



PCN HEAD OFFICE'S THOUGHTS ON TRAINING PROGRAMS TO THE INDUSTRY

To manage a project well, one needs to know the practical and technical aspects to avoid surprises, or worse ... a disaster.

Project Cargo Network Ltd recently invested in both professional training from an industry expert and a new bespoke eLearning Platform (pcntraining.com) to provide their Members with a comprehensive training program. Check out our online brochure for the schedule of modules and sessions.

It is true that in the past, training was obtained "on the job", but this is in part, because appropriate courses were not available. It is unwise to think this is how it should still be done today. PCN's online training provides theory, physics and principles which should be applied "on the job" – we don't believe it should be the other way around.

As there is no formal education or schooling that prepares staff for the world of heavy lift and transport, many individuals have merged into the industry without having been properly trained or educated. Some have been in this industry for decades and do not know the physics laws of Newton or Archimedes. No disrespect to those individuals, they were the front-runners of the industry and worked with what they had and knew.

Another important aspect of our comprehensive training program is its ability to help users retain information so that it can be retrieved in a situation where it is required. When learning, students remember an image more than a formula or a piece of text, so we have made sure that there is an image on every single one of our slides. It makes

the associated theory or calculation quicker and easier to understand.

Let's face it, nobody (few exceptions) likes to memorise formulas, but we need them to understand, prepare and execute our work. PCN's online training makes it easier to recall the crucial information when needed.

To provide the world-class training, PCN commissioned industry expert, Marco J. van Daal who has over 20 years' experience extending to more than 55 countries on 5 continents. He is Author of the heavy transport textbook "The Art of Heavy Transport" in addition to being a contributing member of the American Society of Mechanical Engineers and the European Association of Abnormal Road Transport and Mobile Crane. The International Cranes & Specialized Transport magazine frequently publishes his articles.

Marco adds: "It gives me tremendous joy when experienced project and heavy lift forwarders approach me after training and say, "I have been doing this for 30 years and now I know why".

We are delighted to announce that since its launch just 2 months ago, over 80 users have already signed up. If you would like to enroll, please visit the web site below. Each user receives their own personal log-in so that they can train at their own pace with no deadlines.

We hope you find this a valuable addition to your PCN membership.

Article also published in: American Journal of Transportation

pcntraining.com

COSTA RICA

8TH ANNUAL SUMMIT

18-20 NOVEMBER 2018

As you know, we announce full details of each gathering 12 months in advance so that you have plenty of time to make your arrangements. To that note, we would like to announce the location of next year's meeting...

We have selected Costa Rica, an excellent location for business at the heart of the Americas for our 8th Annual Summit.

Bordering Nicaragua and Panama by land and Colombia and Ecuador by sea, Costa Rica is one of the most stable countries in Latin America. It has an open economy focused on industrial production, services, tourism and agriculture. Costa Rica is currently investing over £650 million for major improvements to seaports, airports and highways.

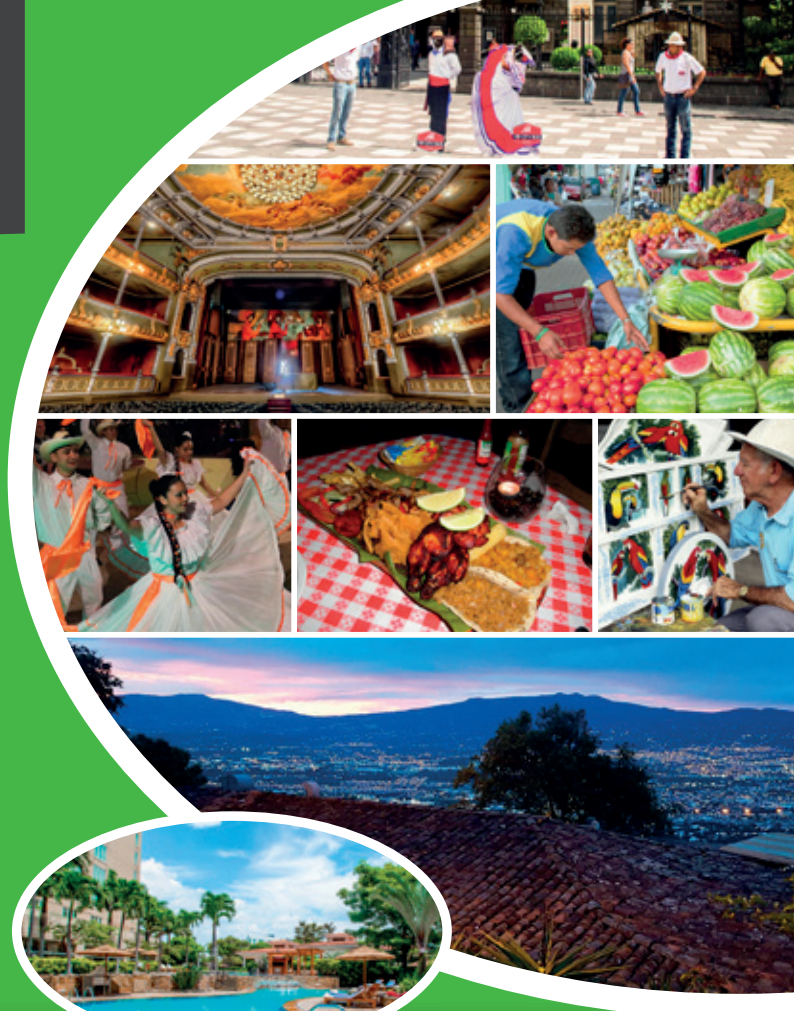
Our event will take place from 18-20 November 2018 at the InterContinental Real San José, conveniently located just 20 minutes from the country's main airport Juan Santamaría International Airport (Code: SJO). Guest rooms are designed to fulfil the needs of today's global traveller with streaming speed internet, soundproof windows, total blackout curtains, bedding with 300 thread Egyptian cotton sheets, alarm clock with mobile docking station and more.

Our venue is located in the heart of Escazu, San Jose's exclusive neighbourhood and within Multiplaza Mall complex, just a few steps away from the finest restaurants, bars and upscale shops.

Our event includes a San José City Tour on Sunday, which will immerse you in the rich Costa Rican culture and history. Our Monday evening dinner excursion will be to Tiquicia, perched high above the mountains overlooking the Central Valley.

November is the beginning of the dry season with each passing day bringing less rain and daytime highs are usually in the low 80s.

Full details including registration will be issued at the end of November.



SUN 18 NOVEMBER 2018

10:00-13:00 San José City Tour
19:00-22:00 Gala Dinner

MON 19 NOVEMBER 2018

09:30-17:30 Official Meeting
19:00-22:00 Dinner at Tiquicia

TUE 20 NOVEMBER 2018

09:30-17:30 Official Meeting
17:30 Meeting Ends

SAN JOSE CITY TOUR • WELCOME BANQUET • 1-2-1 MEETINGS • TIQUICIA DINNER EXCURSION

WSS UAE HANDLE SHIPPING OF CONSTRUCTION EQUIPMENT

Wilhelmsen Ships Service (WSS) in the UAE have handled the demobilisation and shipping of construction equipment to La Havre in France and Casablanca in Morocco.

The shipment consisted of equipment & accessories imported to UAE for a construction project which was now being demobilised and shipped to the next project locations. The cargo secured in 40'FR and 20'OT containers is shown.

The WSS UAE project team's scope of work included:

- Survey of the cargo at site to plan the number & type of containers as well as the loading, lashing & securing requirements
- Coordination of site access & permits to position equipment & personnel
- Arranging the required rigging, lashing & securing personnel on site
- The transport of empty containers to the site & the return of full containers to port upon completion of loading
- Processing of export documentation including customs inspection for return shipment which arrived in the UAE on a temporary import basis
- Sea freight from Jebel Ali to Casablanca & Le Havre Ports

WSS ensured the proper coordination between all parties and the timely movement of the shipment. Based on this good performance, WSS have been awarded a subsequent lot and are looking forward to handling the next shipment.

www.wilhelmsen.com



WSS UAE WITH RETURN SHIPMENT OF RAIL WAGON VACUUM SYSTEM

Wilhelmsen Ships Service (WSS) have handled the return shipment of a rail wagon vacuum system and its accessories from the UAE to Genoa Port in Italy.

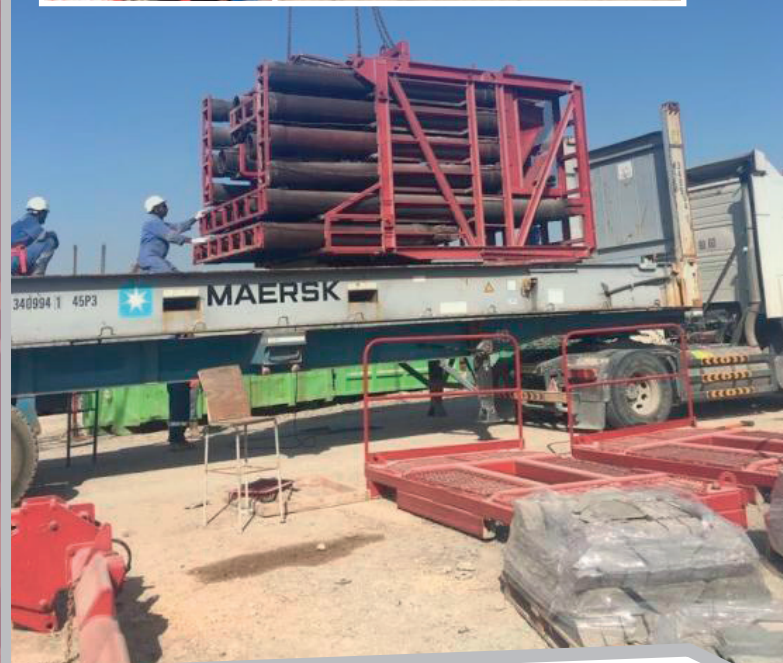
The shipment consisted of rail wagons, a vacuum system machine, a vacuum generator and accessories. It was the first return cargo of an Italian rail contractor.

The WSS UAE project team's scope of work included:

- A survey of the cargo at the project site (around 300km from Abu Dhabi city) to understand the number and type of containers required as well as the loading, lashing and securing requirements of the cargo.
- Coordinated the site access and permits to position the equipment and teams.
- Arranged required cranes and forklift as well as the rigging, lashing and securing on site.
- The transport of empty containers to the site and return of full containers to the port upon completion of loading.
- Processed export customs documentation of the return shipment.
- Sea Freight from Khalifa Port in Abu Dhabi to Genoa Port in Italy.

WSS ensured an excellent coordination between all parties for the timely and safe movement of the shipment and will be working with the happy client on further shipments.

www.wilhelmsen.com





www.mmplogistics.co.th

A TEAM OF PROFESSIONAL EXPERTS AT MMP LOGISTICS

We are pleased to approve MMP Logistics Co Ltd as new members in Thailand. Located in Bangkok, the company's main services include project cargo management, breakbulk cargo, chartering, multimodal transportation, ocean, road, rail & air freight, port logistics, inland barging & coastal services, customs clearance and installation.

Surapong (General Manager) states: "MMP Logistics was established in 2010 with the purpose of serving the booming Thailand economy with project cargo, heavy lift and multimodal international transport services. We are experts in heavy cargo and project shipments and have our own special equipment to support these operations. Our company also has our own storage container yards in both Bangkok and Leam Chabang and our stevedoring team are skilled in both

breakbulk and containers. We are delighted to become PCN members as we trust the quality of the network and its specialist members." The MMP brand is made up of 2 companies – MMP Logistics Co Ltd and MMP Liner Services Co Ltd.

MMP Logistics is a forwarding agent is founded by a team of professional experts with many years of practical experience in project cargo business, shipping and logistics as well as

seafreight (LCL & FCL), airfreight and customs clearance.

MMP Liner Services act as an NVOCC and agency, operating our own containers and special equipment such as open tops, flat-racks, ISO tanks and flexi-tanks.

Photos of recent work handled by MMP can be viewed above and you can also find the links to download their company profile and presentation, by visiting the online version of this story.





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Umut Devrim Erkin Procurement Manager Tekfen Construction	Ron McKinnon Associate Director Gleeds Gulf Engineering Consultants	Elias Aboujawdeh Manager Freight Mihaha (Qatar Navigation)



FOR MORE INFORMATION OR TO REGISTER
 Tel: +974 4 006 8484 | Email: enquiryqa@iqpc.com | supplychainlogistics@iqpc.com

7th Annual Capital Link Operational Excellence in Shipping Forum
Best Industry Practices – A Competitive Advantage
 Wednesday, November 1, 2017 - Divani Caravel Hotel, Athens


IN COOPERATION WITH: DanishShipping, VDR, TEN LTD

GLOBAL LEAD SPONSOR: TEN LTD

Capital Link's "7th Annual Operational Excellence in Shipping – Best Industry Practices Forum" will take place on Wednesday, November 1, 2017 in Athens at the Divani Caravel Hotel.

The Forum provides an interactive platform on the topic of Operational Excellence, Best Industry Practices and Sustainability linking shipping companies, charterers, government and non-government industry associations, classification societies, P&I Clubs, flag registries, technology & service providers and the financial and investment community.

2017 CAPITAL LINK MARITIME CSR LEADERSHIP AWARD



In the context of the Forum, we will present the "2017 Capital Link Maritime CSR Leadership Award" to Mr. John Platsidakis, Chairman, INTERCARGO; Managing Director - Anangel Maritime Services Inc. in recognition of his commitment in applying and promoting Best Industry Practices. The Introductory Remarks and the Award presentation will be made by Mr. Panagiotis Laskaridis, President - European Community Shipowners Associations; CEO - Lavinia Corporation/Laskaridis Shipping Co. Ltd.

We are delighted to see how the industry has embraced this Forum. This year, Senior Executives from 26 leading shipping companies, 3 major classification societies, as well as charterers, financiers and key industry organizations will come together to discuss geopolitical, regulatory and market trends that affect shipping and how the implementation of Best Industry Practices translates into tangible commercial, operational and financial competitive advantages.

To register: <http://forums.capitalink.com/csr/2017athens/signup.html>

WHO SHOULD ATTEND
 This Forum is addressed among others to Ship Managers, Shipowners, Ship Operators, Shipbrokers, Commercial and Investment Bankers, Charterers, Classification Societies, Flag Registries, Commodity and Energy Traders, Environmental Maritime Organizations, Industry Associations, Government and Non-Governmental Organizations, Financial and Trade Media, Institutional Investors, P&I Club Executives, Lawyers and Insurers, Market Analysts and Consultants, Private Equity Firms and offshore industry entities.

For further information, contact Anny Zhu at forum@capitalink.com or call +1 (212) 661-7566.

SUCCESSFUL ISO 14001 APPROVAL FOR FIRST GLOBAL IN EGYPT



First Global Logistics are members in Egypt and are proud to announce they have been successfully ISO 14001 certified & approved by UKAS management systems.

Business Development Manager at First Global Logistics, Mazen K. Sabry comments: "We are glad to achieve this important ISO certification and will continue to provide reliable services to our agents and customers."

ISO 14001:2015 helps companies to achieve the intended outcomes of their environmental management system, which provide value for the environment, the organisation itself and interested parties. Consistent with the organisation's environmental policy, the intended outcomes of an environmental management system include enhancement of environmental performance, fulfilment of compliance obligations and achievement of environmental objectives.

Congratulations to all at First Global Logistics from the PCN Head Office!

FIRST GLOBAL WINS CCC PROJECT CONTRACT FROM EGYPT TO ALGERIA

Egyptian members, First Global Logistics are pleased to announce the signing of a new project contract with Consolidated Contractors Company (CCC).

Business Development Manager, Mazen K. Sabry: "We have been working on the project from Egypt to Mila and Tamda in Algeria for CCC, one of the global construction giants and the largest engineering and construction company in the Middle East, for the last 2 months and we are happy to proudly announce we have been awarded the project contract".

A brief introduction to the project is outlined below:

- **Location:** Mila & Tamda, Algeria
- **Project Details:** 60/30 KV, 2 x 40 MVA S/s for each Mila & Tamda projects
- **CCC Scope of Work:** Construction of 2 new 60/30 KV in Tamda & Mila for SONEGAS Algeria
- **First Global Logistics Scope of Work:** Shipping all project engineering supplies for control and protection system, telecom, AC/DC system, civil and electrical supports
- **Project Duration:** 3 months

This will be the 2nd project handled by First Global Logistics for CCC after a complicated but successful project from Egypt to Kazakhstan.

www.firstgloballogistics.com



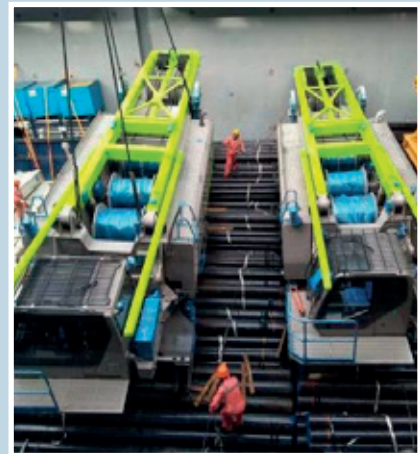
CF&S TRANSPORT CAT AND KOMATSU MACHINES BY RAIL

Members in Estonia, Latvia and Lithuania, CF&S owns railway platforms specially designed for project cargo. Using these railway platforms, they have transported 14 second-hand CAT and Komatsu machines from North Europe via Paldiski to Mongolia.

The units were dismantled according to the customer's instructions in the Port of Paldiski in order to meet the railway requirements on dimensions.

CF&S arranged the reloading in Paldiski (Estonia), lashing on railway platforms and railway transport to Mongolia.

www.cfs.net



OLA ARRANGE BREAKBULK SHIPMENT OF CRAWLER CRANE

OLA Groups Logistics have arranged the breakbulk shipment of a crawler crane (QUY180) with a gross weight of 359.668mt across 66 pieces.

Before loading, OLA Groups Logistics discussed and planned the project with the C/O, port captain, foreman, and lashing workers to ensure the safe and proper stowage, dunnage, lashing and securing of the cargo.

The main engine and other pieces were transported to the shipside by trailer with the main engine directly loaded by two ship cranes with two lengths of steel lifting lines and the other cargo loaded by one of the ship cranes or a shore crane.

Check out these photos of the project. OLA Groups Logistics are active PCN members in Hong Kong.

www.olagroups.com



FORTUNE INTL & EUROPE CARGO COOPERATING ON PIPE PROJECT

Fortune International Transport (members in Italy) and Europe Cargo (members in Belgium) are cooperating on a pipe shipment from Antwerp to Bandar Abbas.

Fortune took care of the freight negotiations with the shipping line, while Europe Cargo handled the loading operations. The first lot (photographed below) consisted of 600tns of special pipes measuring over 22m long and a similar lot will be moved in one months' time.

The special pipes had a lot of specific handling instructions from the shipper which had to be carefully followed including:

- Top stowage
- Not to be handled or loaded during rain
- No forklift handling. To be handled with an 18m spreader and to be lifted with pre-slugs on the bundles
- Bundles to be covered with plastic sheeting once in cargo hold
- Coverage at all time including storage
- Loading by bundles and not by mega-bundles inside vessel
- A maximum stack height of 2m to avoid stowing them in one side all the way to the top
- The first tier of bundles needs to be on a flat surface with a minimum of 16 wooden planks equally spread
- Vertical planks secured on each side equally spread – 6 pieces each side
- Minimum space aft/fwd of 50cm to be left for safe handling

Fortune International Transport Managing Director, Paolo Federici comments: "Cooperation among PCN members is always fruitful and we are pleased to be making more customers happy with the network solution."

General Manager of the Forwarding Department at Europe Cargo, Sven Gillemot concludes: "Many thanks to Fortune for the good cooperation together as always. We are looking forward for the next lot!"

www.fortuneitaly.it, www.europecargo.be



BATI CELEBRATE THEIR 25TH YEAR ANNIVERSARY!

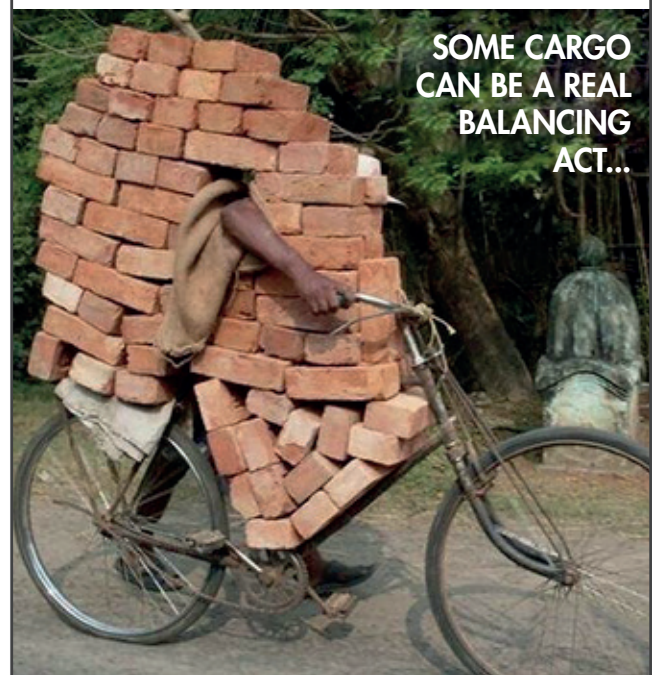
BATI Shipping & Trading (members in Turkey) are pleased to share a video and photos from their 25th anniversary celebrations held at the Four Seasons in Istanbul!

Kaan Aydin (Project Executive) comments: "We celebrated our 25th year anniversary with our friends and partners at the Four Seasons Bosphorus in Istanbul. Social people, music, pride and happiness played key roles in the black and white gala. On behalf of BATI, I would like to thank everyone who gave us the support and trust to conceive our success. Thank you!"

Congratulations to BATI on a successful 25 years from the PCN Head Office!

www.batigroup.com.tr

PECULIARLY COMEDIC NEWS



SOME CARGO CAN BE A REAL BALANCING ACT...



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